

Best Partner of Automobile Industry, Stock Code: 2239

ENGLEY-KY

Changchun Engley automobile industry Co.,Ltd

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公司簡介

Company Profile

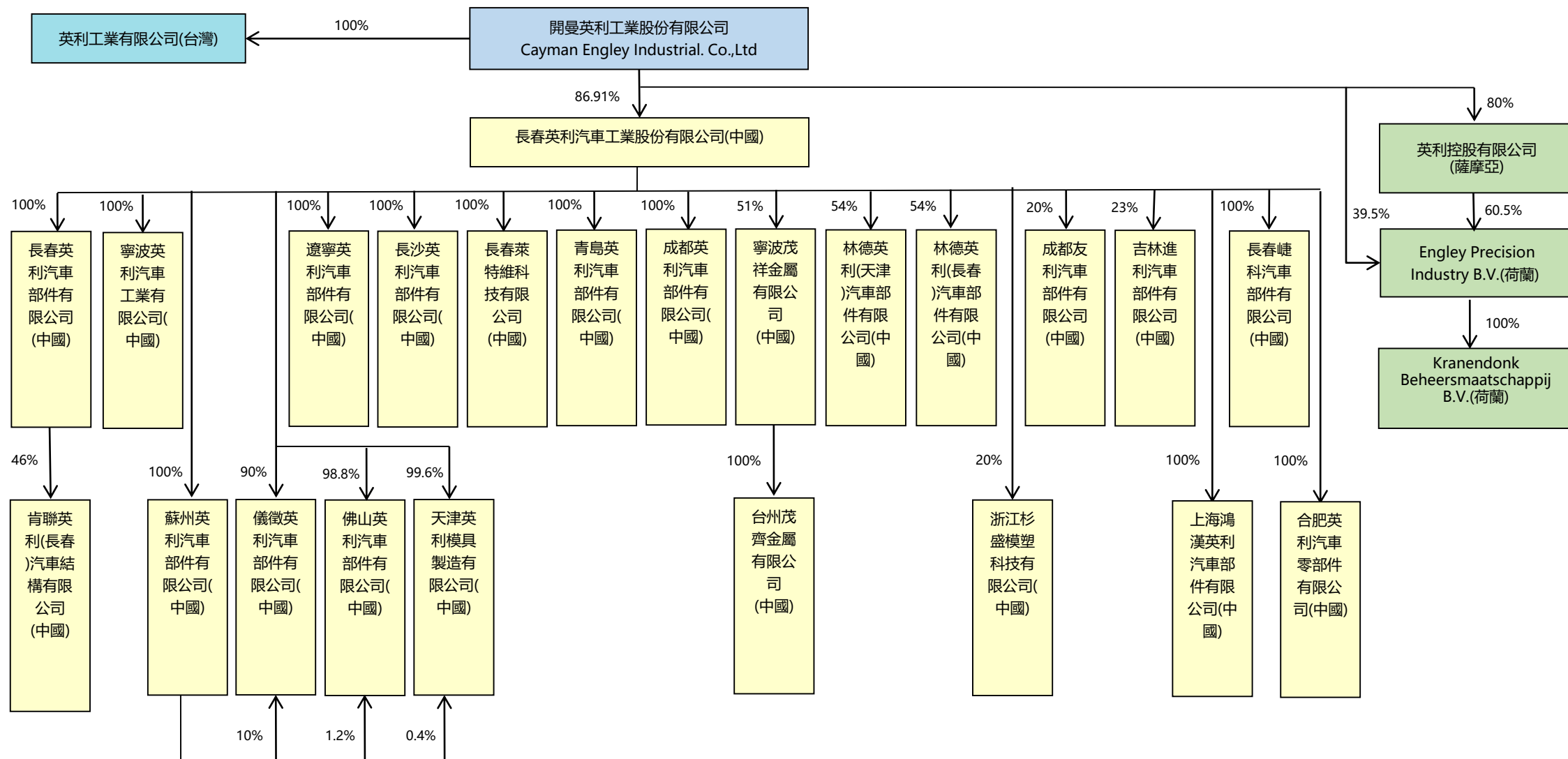
- 公司基本資料 Company Profile
- 公司沿革 Company History
- 產品應用 Product Application

Changchun Engley automobile industry Co.,Ltd

公司名稱 Company	開曼英利工業股份有限公司 Cayman Engley Industrial Co., Ltd.
董事長 Chairman	林上煒 Shang-Wei Lin
創立時間 Set-up Time	2015年01月16日 16th, Jan, 2015
公司總部 Headquarter	吉林省長春市高新區順達路888號 NO.888, Shunda Rd, High-tech Area, Changchun, Jilin Province, P. R. China
員工總人數 Staff number	4179人 (截止至2022年第三季) 4179 Till 2022Q3)
行業別 Industry	汽車工業 Automobile industry
主營業務 Business	金屬汽車零組件、非金屬汽車零組件、模具及其他 Development and manufacturing of metallic and non-metallic automobile part, mold manufacturing and other services



股權架構 Shareholding Structure



■ 全資公司(15) *Subsidiaries(15)*

● 辦事處(1) *Business offices(1)*



▲ 合資公司(7) Joint Ventures(7)

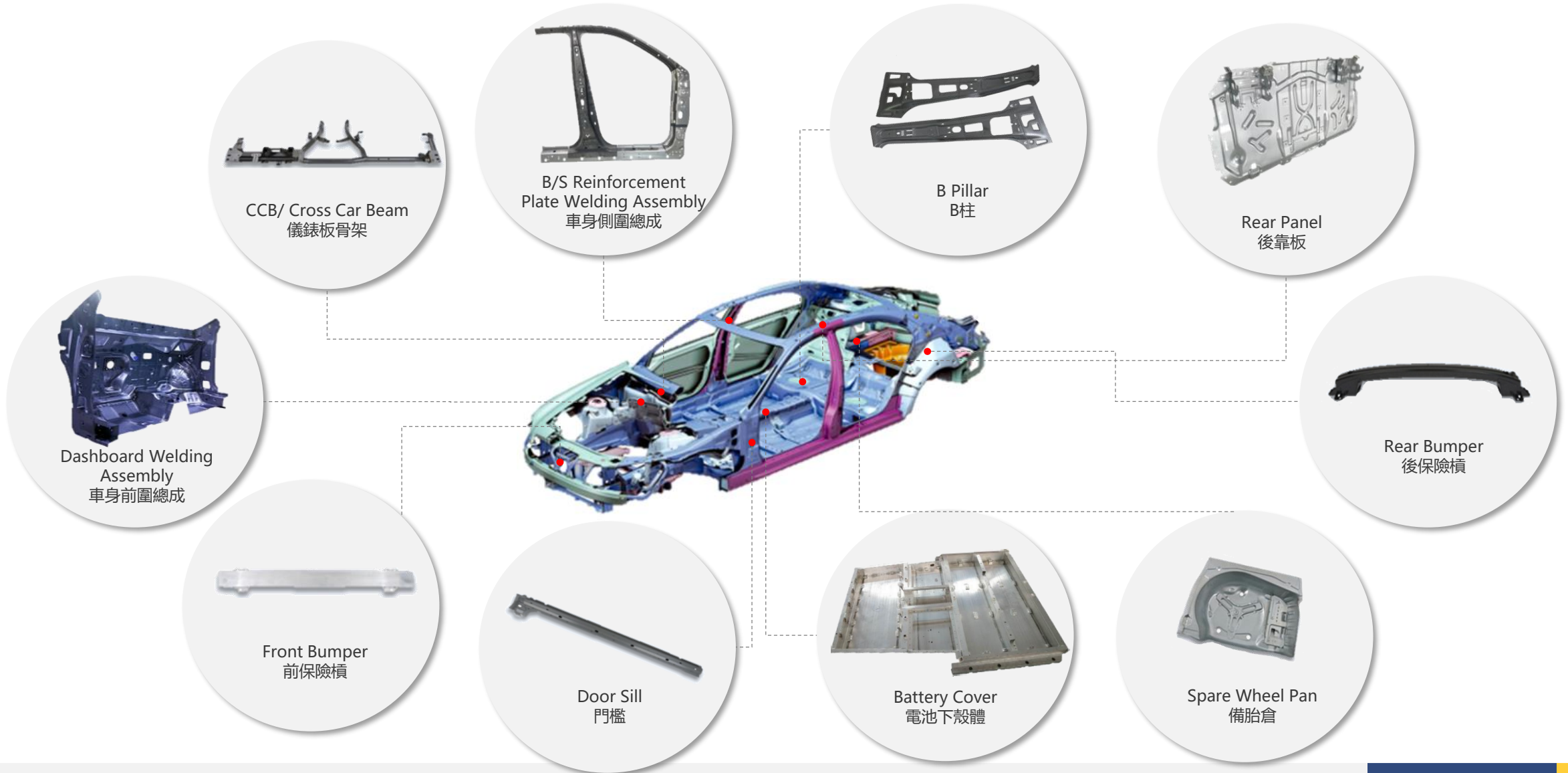


英利研發中心實驗室於2018年1月建成，5月份正式投入使用，占地面積約1547平方米，於2019年通過中國CNAS認證級別實驗室

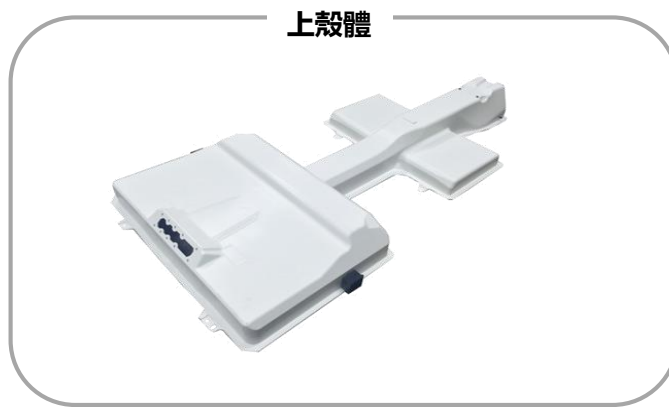
Our lab of R&D center was set up in January and put into use in May, 2018, covering an area of 1,547m².

Lab pass China National Accreditation Service for Conformity Assessment in 2019



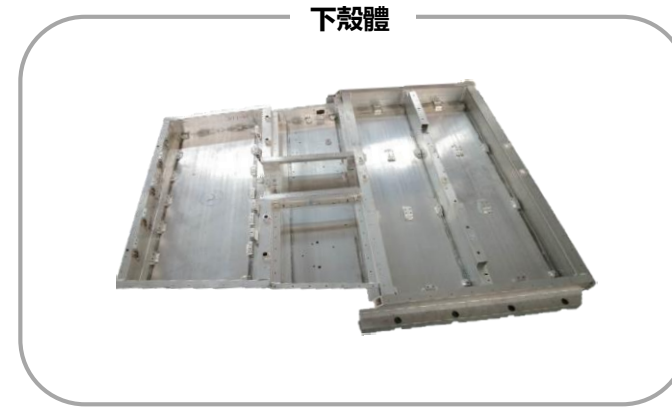


Battery Cover is located on the bottom of the new energy car battery, to protect battery avoid damage when collision happened. The traditional battery cover using steel and aluminum, currently, Battery cover material consists by **Fiberglass compound, SMC, Carbon fiber compound material**, having much choice of the lightweight material.



Engley Strengths Point

1. Capable of new product design and **CAE virtual design**
2. Steel and Aluminum **lightweight** production process technology
3. **AL Alloy and new compound type material** lightweight production technology
4. **Comprehensive production process** including Injection molding, compound type material stamping, metallic stamping



Sales Development

1. Items in shipping including the battery cover of **FAW-VW BEV, Volvo BEV**



Front End Module
前端框架



Door Baseboard
門基板



Wheel Arch Liner
輪罩



Spare Wheel Pan
備胎倉



Front Lock Plate
前鎖板



Underbody Cover
底護板



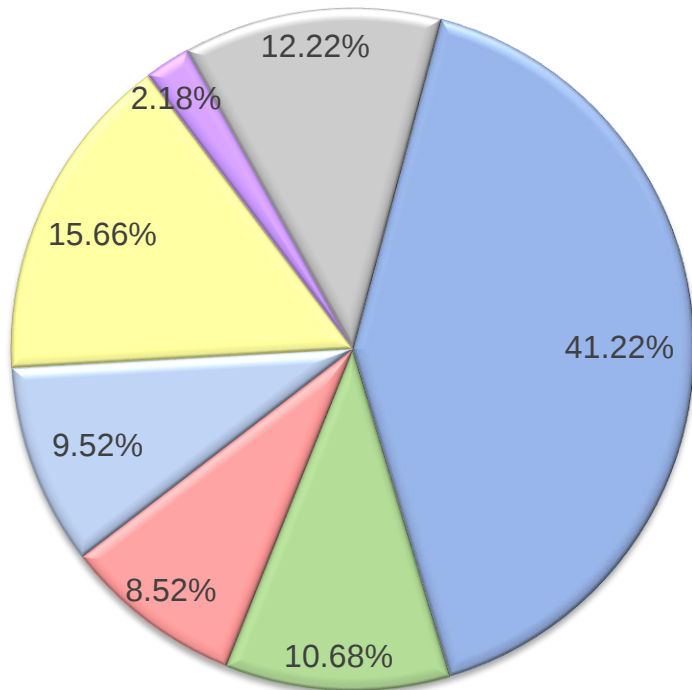
Battery Tray
蓄電池托盤



Battery Cover
電池上殼體

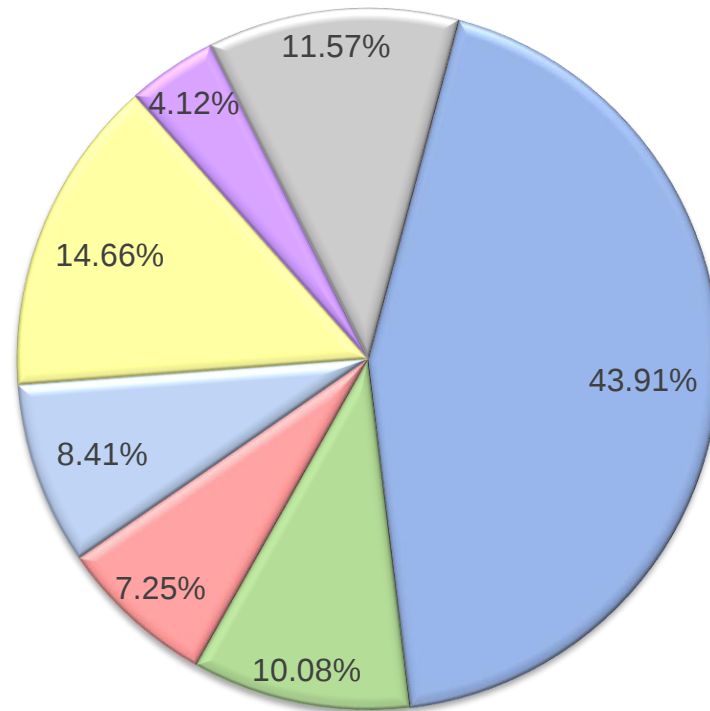
產品別銷售佔比 Sales Ratio of Product Items

2021



- 車身沖壓件
Stamping Parts
- 底護板
Underbody Cover
- 前端框架類
Front End Module
- 儀錶板骨架
CCB
- 車身安全件
Safety Parts
- 電池上下殼體
Battery Cover
- 其他
Others

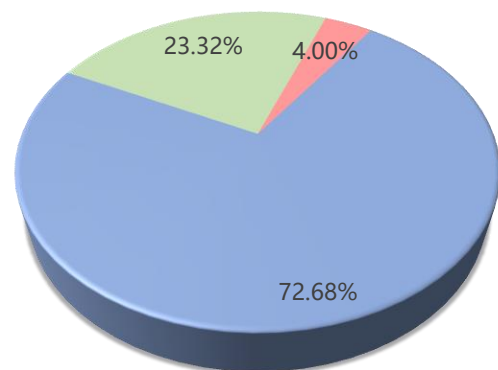
2022Q1-Q3



材料別銷售佔比 Sales Ratio of Material Category

*NTD in Thousand

	2020			2021			2022Q1-Q3		
	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率
Metal 金屬件	14,252,498	65.85%	13.30%	14,164,654	69.85%	11.98%	11,615,153	73.37%	7.76%
Non-Metallic 非金屬件	5,165,490	23.87%	19.60%	4,843,424	23.89%	16.96%	3,514,725	22.20%	14.96%
Tooling & Others 模具及其他	2,226,164	10.28%	24.64%	1,269,135	6.26%	37.84%	701,294	4.43%	22.95%
Total 合計	21,644,152	100.00%	15.97%	20,227,213	100.00%	14.79%	15,831,172	100.00%	10.04%



- 金屬件 車身沖壓件、儀錶板骨架及車身安全件等
- 非金屬件 底護板、前端框架類、輪罩、備胎倉、電瓶托盤及門板等
- 模具及其他 模具設計、製造及相關技術諮詢服務等

營運概況

Management Overview

- 客戶及銷售 Customers and Sales Overview
- 新能源車佈局 Distribution for Electric Vehicle
- 財務摘要 Financial Overview

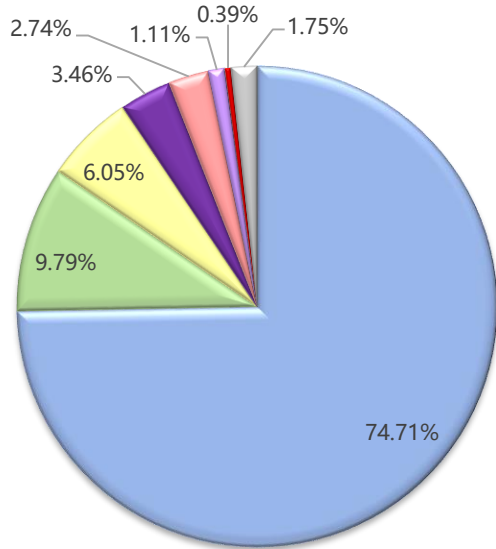
主要客戶 Our Customers



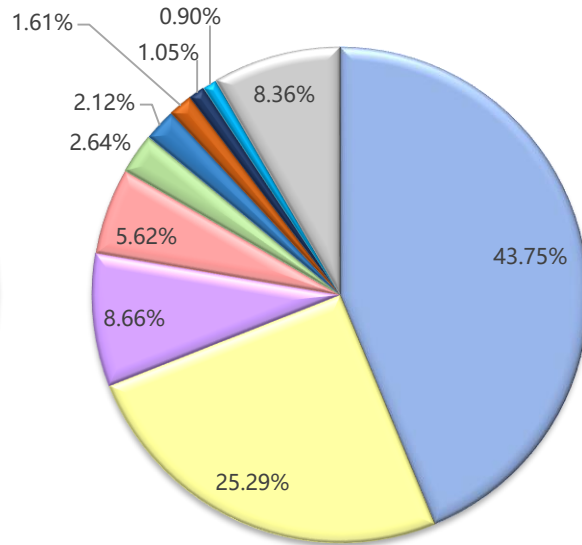
我們以成熟的製造經驗和卓越的產品開發能力，為各大整車製造企業
提供汽車結構件的設計、開發、製造和售後服務。

客戶別銷售佔比 Sales Ratio of Customers

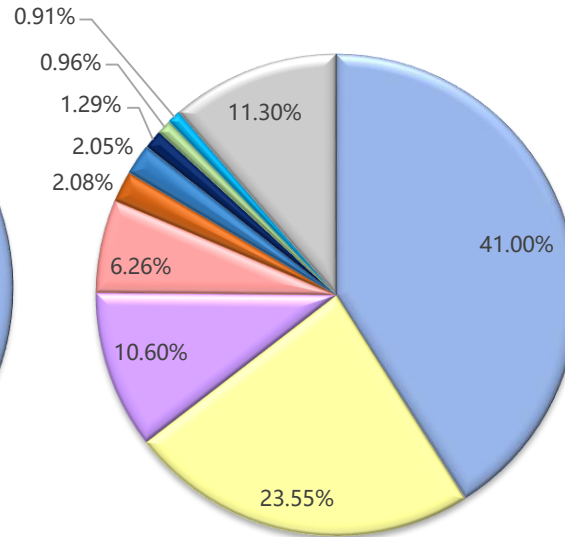
2015



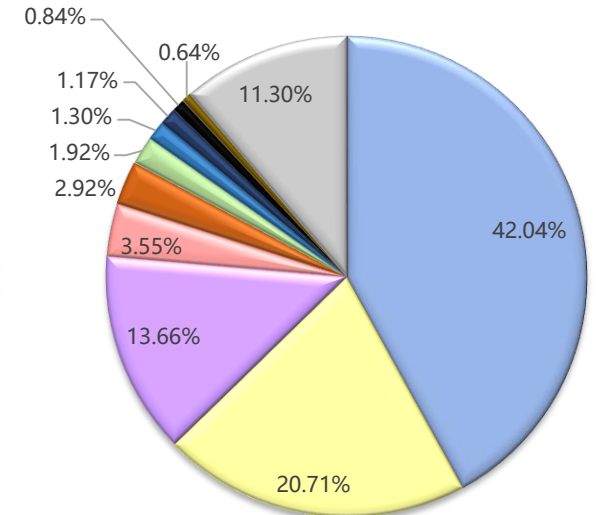
2020



2021



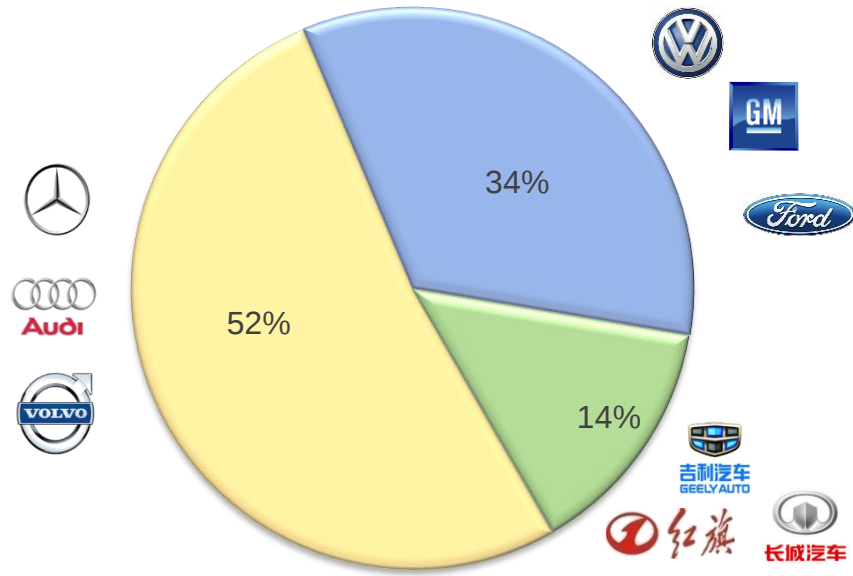
2022Q1-Q3



- | | | | | | |
|--------|----------|--------|--------|--------|-------|
| ■ 一汽大眾 | ■ 一汽 | ■ 華晨寶馬 | ■ 長城汽車 | ■ 廣汽 | ■ 比亞迪 |
| ■ 上汽大眾 | ■ 沃尔沃&領克 | ■ 長安福特 | ■ 華晨汽車 | ■ 上海汽車 | ■ 其他 |
| ■ 北京奔馳 | ■ 吉利汽車 | ■ 長安汽車 | ■ 上汽通用 | ■ 上海蔚來 | |

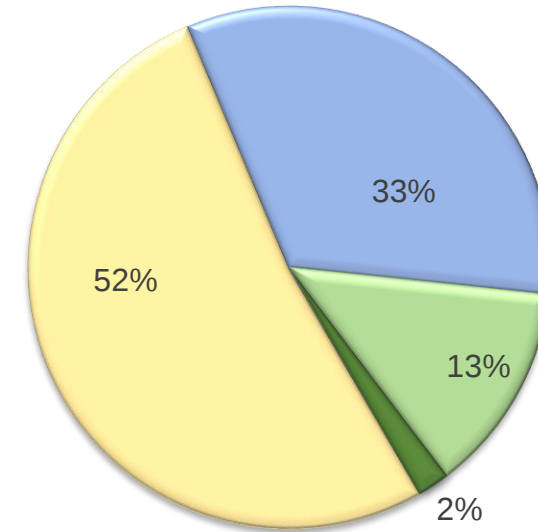
品牌別銷售佔比 Sales Ratio of Brand Types

2021



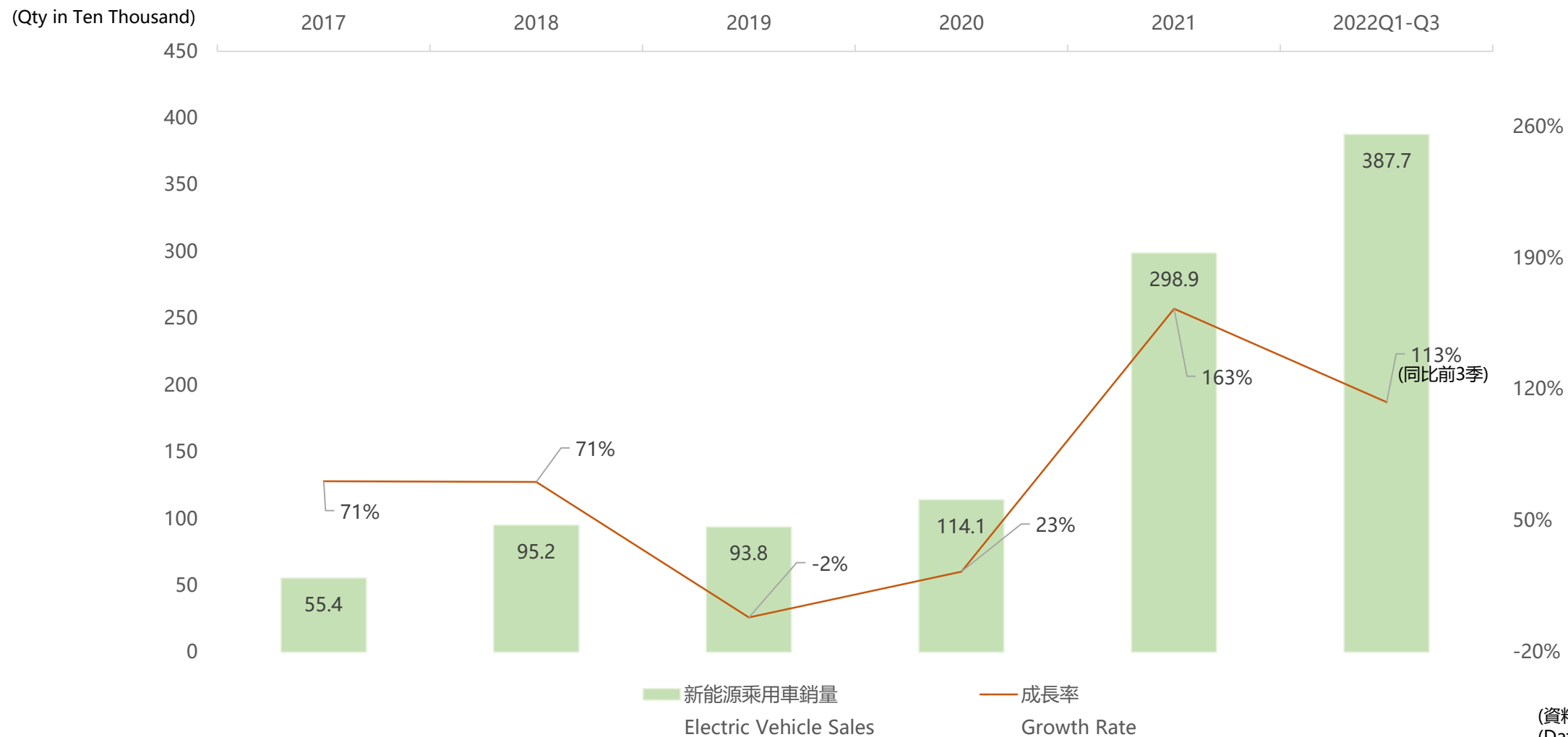
■ High-end brand ■ Joint-venture brand ■ Local brand

2022Q1-Q3



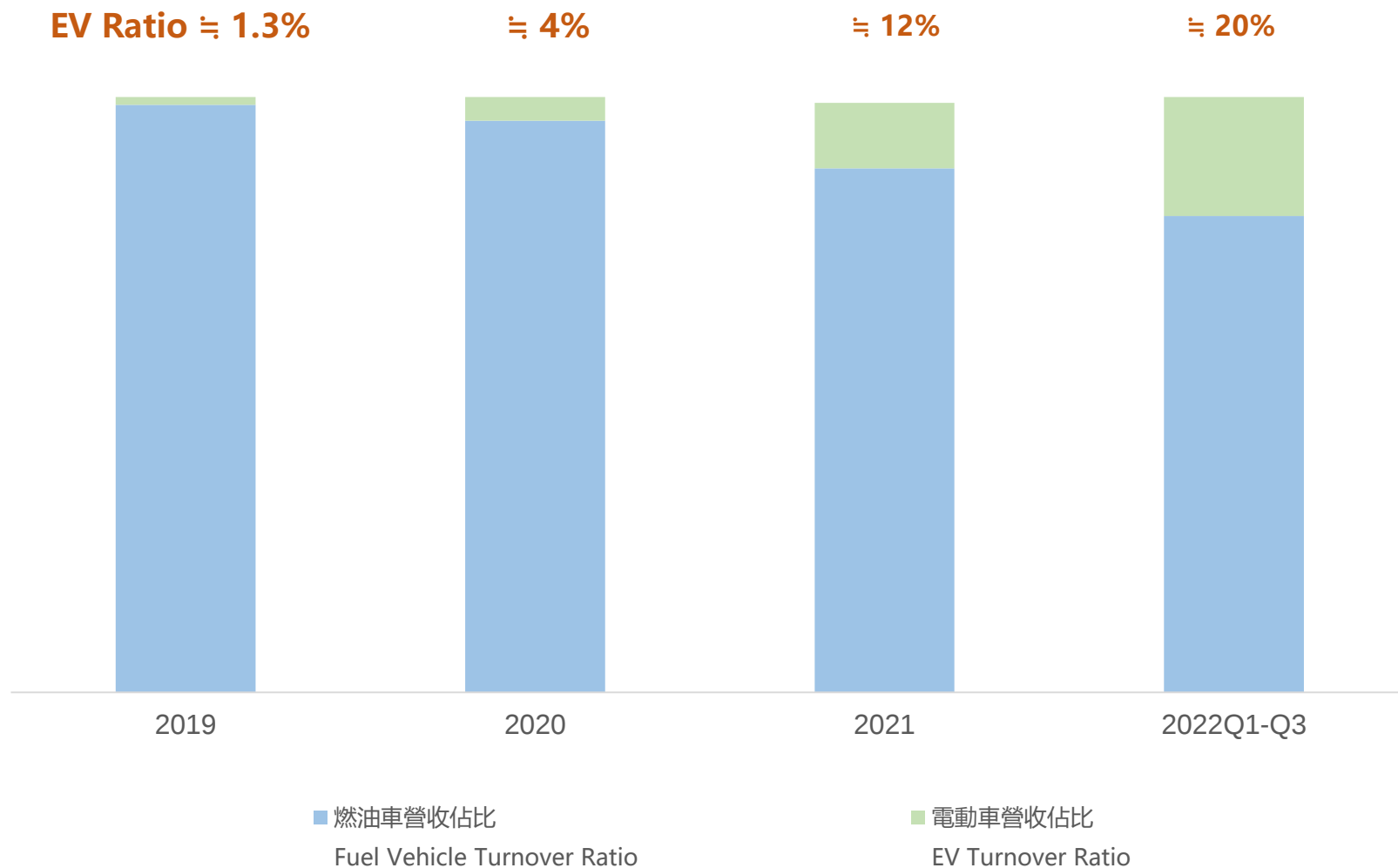
■ High-end brand ■ Joint-venture brand
■ Local brand ■ New automaker brand

中國新能源車趨勢 EV Trend in China

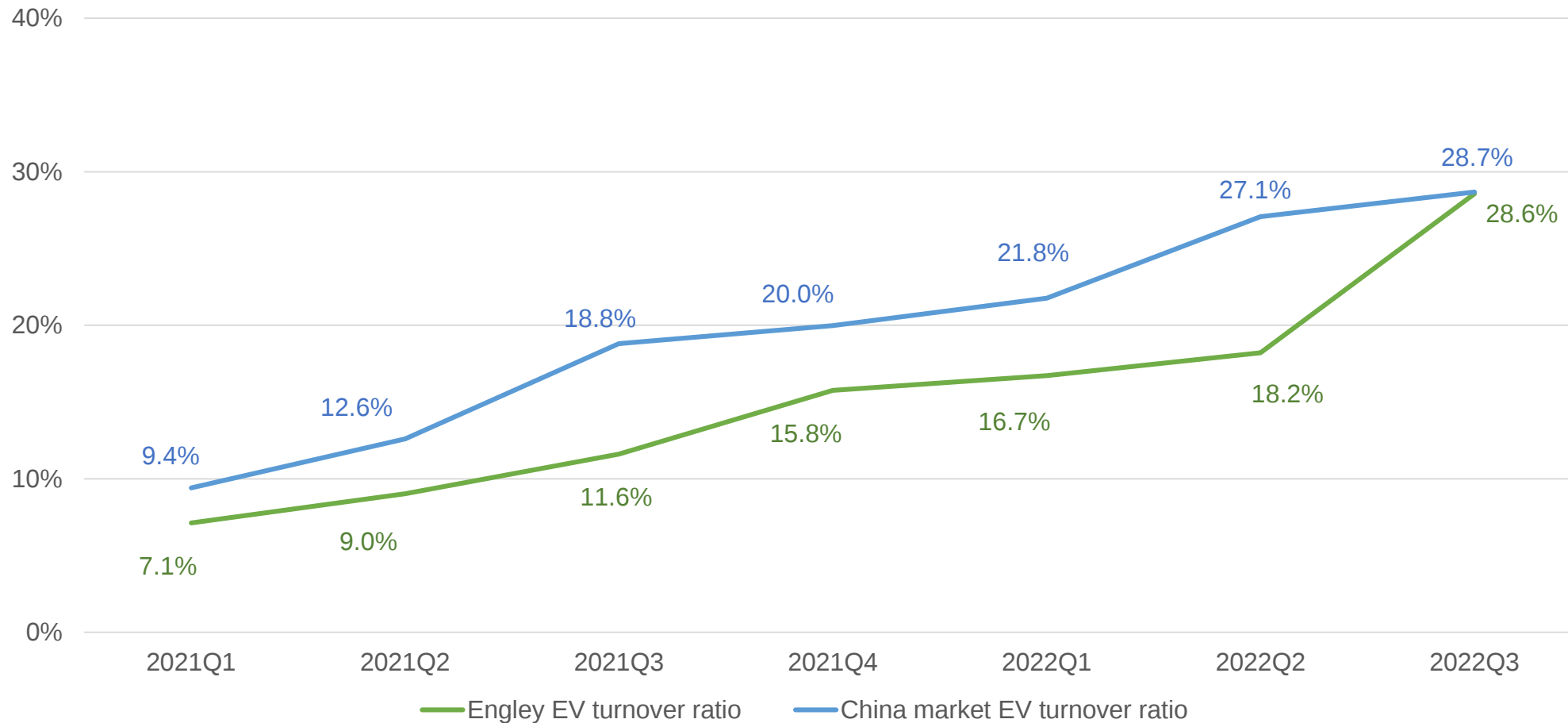


(資料來源:中國乘聯會)
(Data from CPCA)

公司新能源車營收占比 Electric Vehicle Turnover Ratio



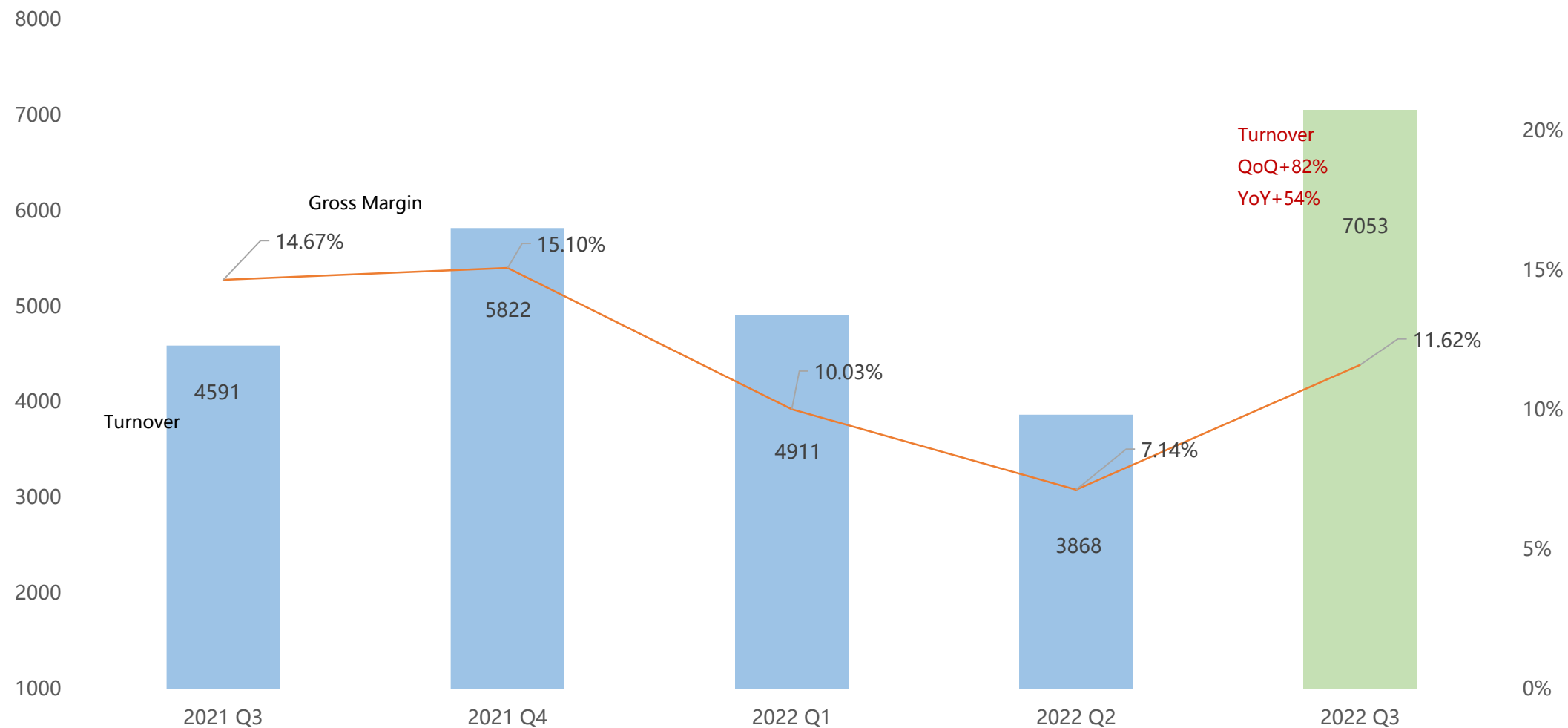
新能源車營收與市場對比 EV Turnover Ratio VS China Market



	2019	2020	2021	2021Q1-Q3	2022Q1-Q3
Turnover (NTD in million) 營業額 (新台幣百萬元)	22,240	21,644	20,277	14,455	15,831
Net Profit (NTD in million) 淨利潤 (新台幣百萬元)	644	481	665	375	-89
Gross Margin 毛利率	16.84%	15.97%	14.79%	14.66%	10.04%
Receivables Turnover Days 應收帳款周轉天數	85	93	104	99	99
Inventories Turnover Days 存貨周轉天數	106	94	104	107	119
EPS (NTD) 每股盈餘 (新台幣元)	5.46	4.07	5.64	3.18	-0.76

營收及毛利率 Turnover and Gross Margin

(NTD in million)

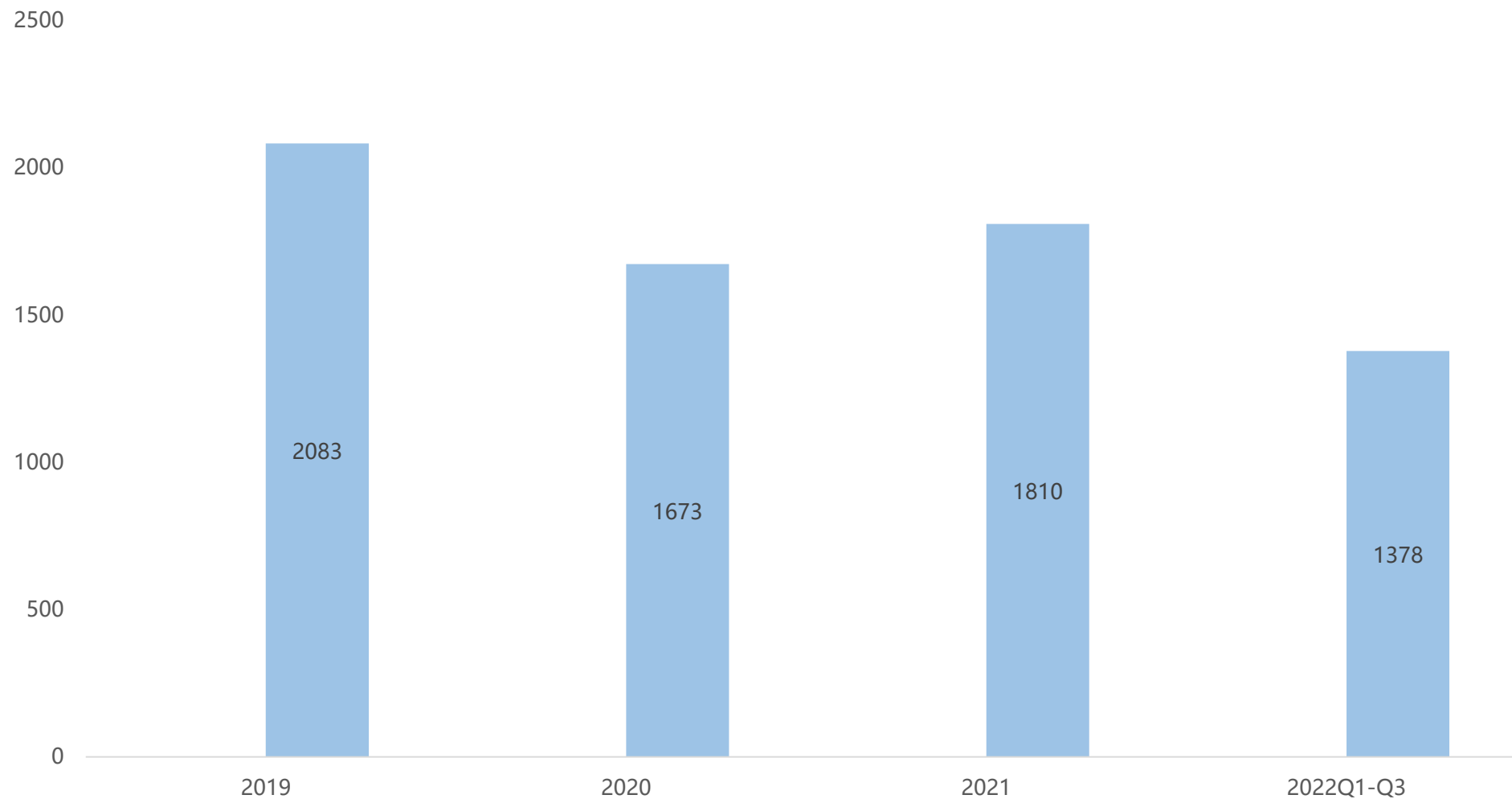


費用摘要 Cost (/Turnover)

	2019	2020	2021	2021Q1-Q3	2022Q1-Q3
Selling Expenses Proportion 銷售費用佔比	2.57%	2.18%	2.22%	2.43%	2.19%
Administrative Expenses Proportion 管理費用佔比	4.65%	4.22%	5.02%	5.34%	4.34%
R&D Expenses Proportion 研發費用佔比	3.06%	3.44%	4.28%	4.33%	4.03%
Operation Expenses Proportion 營業費用佔比	10.39%	10.11%	11.46%	11.86%	10.62%
Depreciation Expenses Proportion 折舊費用佔比	5.61%	5.21%	6.71%	7.66%	7.16%
Financial Expenses Proportion 財務費用佔比	1.47%	1.25%	0.93%	1.03%	0.83%

資本支出 Capex

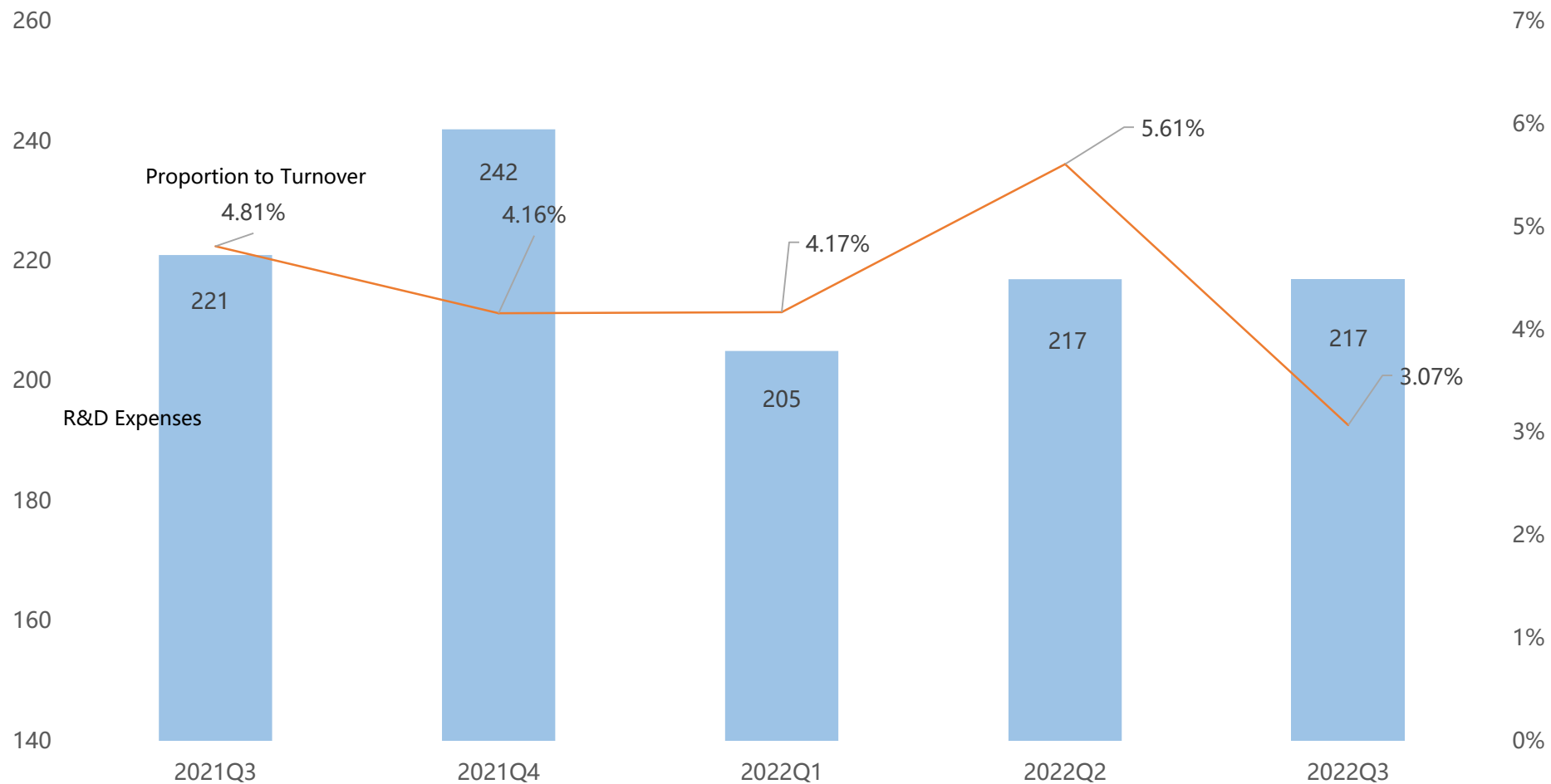
(NTD in million)



固定資產+無形資產

研發費用 R&D Cost

(NTD in million)



(NTD in million)

	Q1	Q2	Q3	Q4	Exchange Losses 匯兌總(損)益
2019	54,820	(71,299)	(4,787)	7,696	(13,570)
2020	8,810	(12,626)	(37,412)	(22,443)	(63,671)
2021	109,453	26,476	69,314	110,209	315,452
2022	(27,138)	56,764	(20,961)		8,665

未來展望

Future Prospect

●發展重點 Development Focus

Changchun Engley automobile industry Co.,Ltd

Lighter

Stronger



**SymaLite & New
compound material**



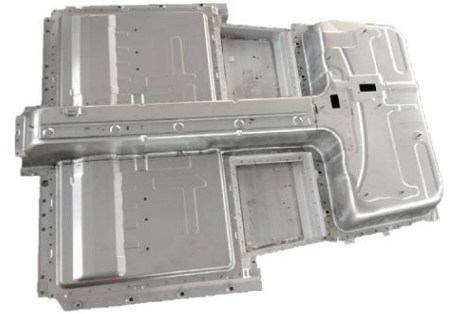
**Aluminum Alloy
structure parts**



**Hot forming high
strength safety parts**



**New compound
material battery cover**

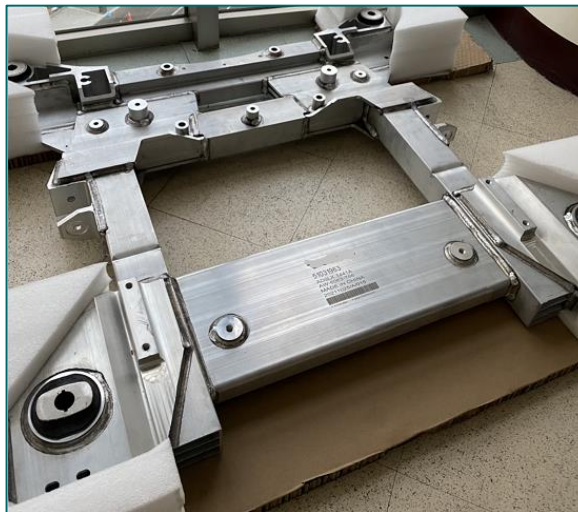


**Aluminum Alloy
battery cover**





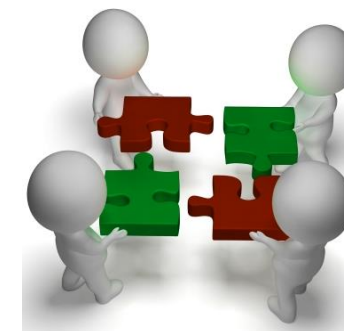
**B/S Reinforcement
Plate Welding Assembly**



**Subframe Welding
Assembly**



**Dashboard Welding
Assembly**



VISION

Changchun Engley Automobile Industry Co.,Ltd.

輕量化 解決方案的領導者
A leader for all lightweight solutions

MISSION

Changchun Engley Automobile Industry Co.,Ltd.

好公司 好生活！

Better Company~
Better Life!

eT 文化

Changchun Engley Automobile Industry Co.,Ltd.

eTalk 溝通

好公司，好生活
Better Company,
Better Life

eTeam 團隊

客戶/股東/員工/
合作夥伴
Customer /
Shareholder /
Employee / Partner

eTrust 互信

誠信待人，以和為貴
Integrity & Respect

eThank 感恩

同甘苦
Have a Fun



謝謝 / THANKS