

Best Partner of Automobile Industry, Stock Code: 2239

ENGLEY-KY

Changchun Engley automobile industry Co.,Ltd

目錄

Contents

1. 公司簡介 Company Profile
2. 營運概況 Management Overview
3. 未來展望 Future Prospect

公司簡介

Company Profile

- 公司基本資料 Company Profile
- 公司沿革 Company History
- 產品應用 Product Application

Changchun Engley automobile industry Co.,Ltd

公司名稱 Company	開曼英利工業股份有限公司 Cayman Engley Industrial Co., Ltd.
董事長 Chairman	林啟彬 Chi-Pin Lin
創立時間 Set-up Time	2015年01月16日 16th, Jan, 2015
公司總部 Headquarter	吉林省長春市高新區順達路888號 NO.888, Shunda Rd, High-tech Area, Changchun, Jilin Province, P. R. China
員工總人數 Staff number	4197人 (截止至2021年第二季) 4197 (Till 2021Q2)
行業別 Industry	汽車工業 Automobile industry
主營業務 Business	金屬汽車零組件、非金屬汽車零組件、模具及其他 Development and manufacturing of metallic and non-metallic automobile part, mold manufacturing and other services



Moved to Changchun;
expanded the
business with
automobile BIW
stamping parts



Established
Suzhou Engley



Established Yizheng and
Liaoning Engley; Signed
cooperation agreement
with Linde+Wiemann
(Germany)



Established Linde+
Engley(Tianjin) and
Lightweight



Established Cayman
Engley in Cayman
Islands, and Suzhou
Engley - Kunshan
Branch



1. Listed on Taiwan Stock Exchange
in Jan, 27th.
2. Established Tsingtao Engley
3. Established Taiwan Engley
4. Established Samoa Engley
5. Acquired Ningbo Maoxiang
Material Co., Ltd and Taizhou Maoqi
Metal Co., Ltd.



Changchun Engley listed on
Shanghai Stock Exchange in
Apr, 15th.

1991

2001

2006

2008

2009

2011

2012

2013

2014

2015

2016

2017

2021



Found in Harbin;
Focused on vehicle
seat belt production



Established Changchun
Chengtai (Today' s
Changchun Engley)



Established Chengdu
Engley; Established JV-
Constellium Engley



Established Foshan and
Tianjin Engley, and Linde+
Engley (Changchun)

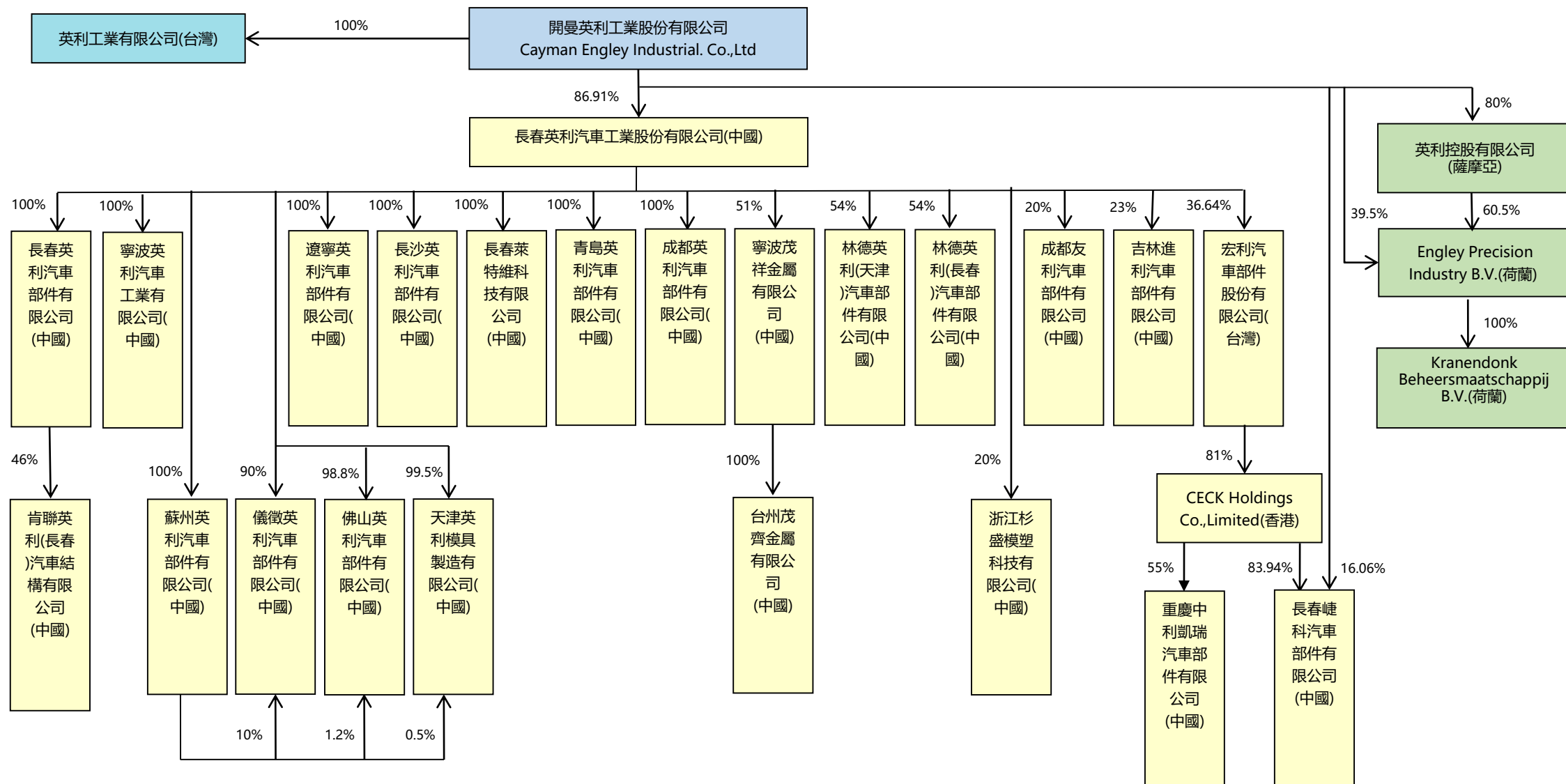


Establish JV- Honley
(CECK) and Changsha
Engley



1. Established Dutch Englet
2. Acquired Kranendonk
Beheersmaatschappij B.V.
3. Acquired 20% shares of
Zhejiang Sanse Mold
Technology Co., Ltd

股權架構 Shareholding Structure



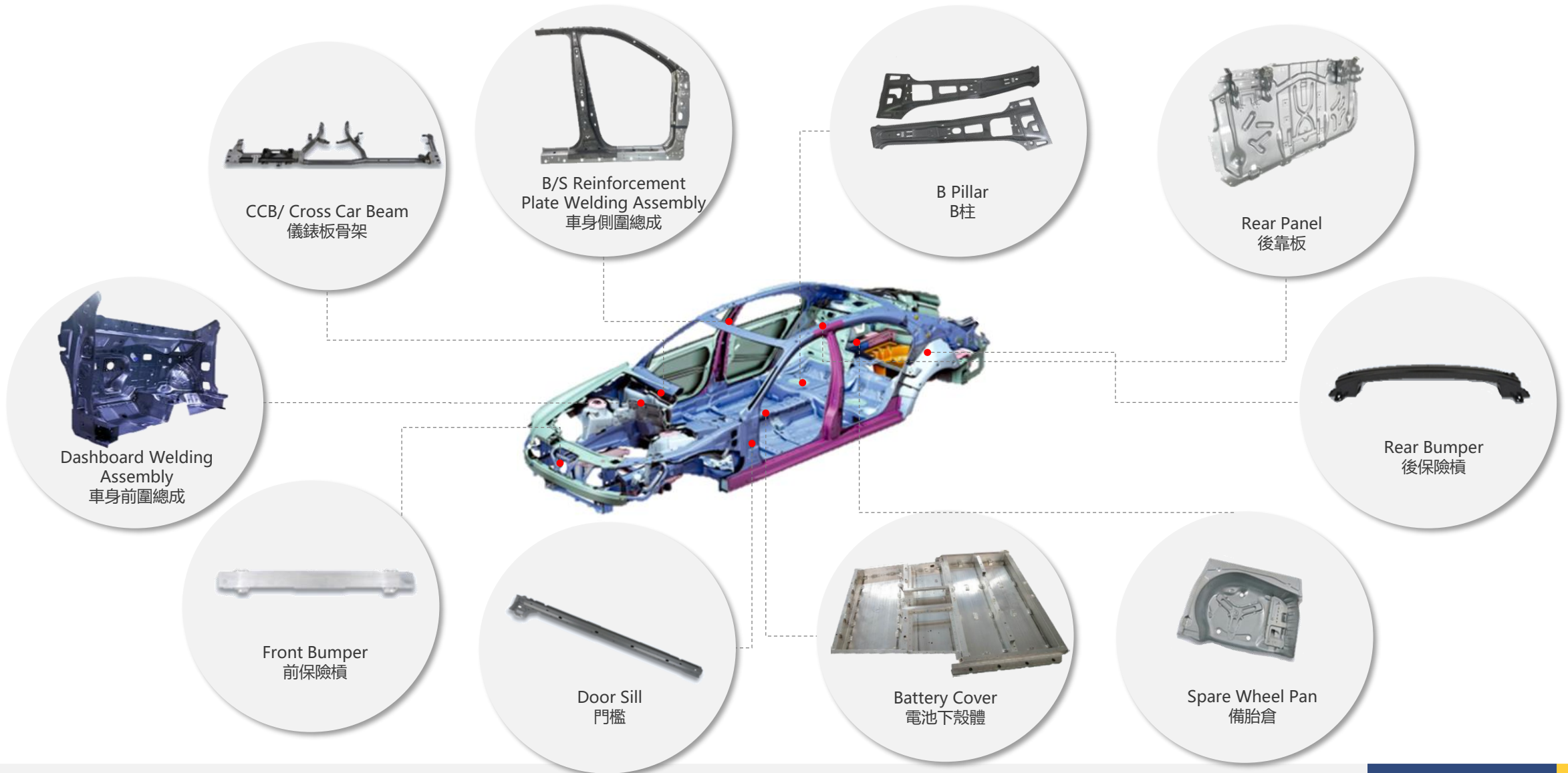
■ 全資公司(13) *Subsidiaries(13)*

● 辦事處(1) *Business offices(1)*

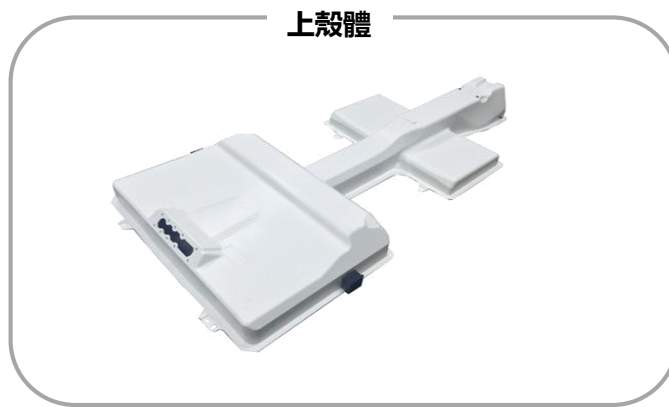


▲ 合資公司(9) *Joint Ventures(9)*



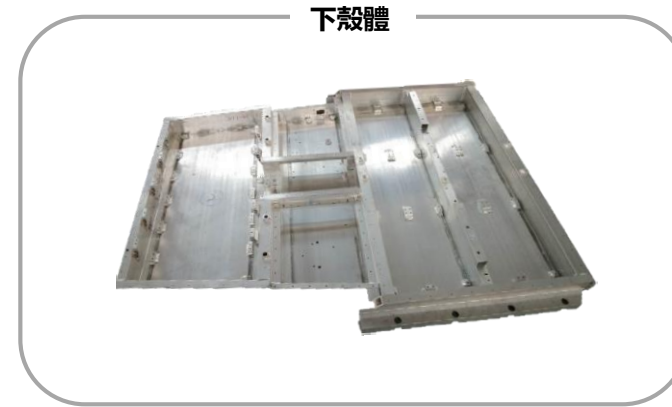


Battery Cover is located on the bottom of the new energy car battery, to protect battery avoid damage when collision happened. The traditional battery cover using steel and aluminum, currently, Battery cover material consist by **Fiberglass compound, SMC, Carbon fiber compound material**, having much choice of the lightweight material.



Engley Strengths Point

1. Capable of new product design and **CAE virtual design**
2. Steel and Aluminum **lightweight** production process technology
3. **AL Alloy and new compound type material** lightweight production technology
4. **Comprehensive production process** including Injection molding, compound type material stamping, metallic stamping



Sales Development

1. Items in shipping including the battery cover of **FAW-VW BEV, Volvo BEV**
2. Active in sales promote, like **安新能源、吉利新能源、比亞迪新能源、广汽新能源、奇瑞新能源、北汽新能源、及新勢力小鹏、威馬、奇點、正道、領跑科技、蔚來。**



Front End Module
前端框架



Door Baseboard
門基板



Wheel Arch Liner
輪罩



Spare Wheel Pan
備胎倉



Front Lock Plate
前鎖板



Underbody Cover
底護板



Battery Tray
蓄電池托盤

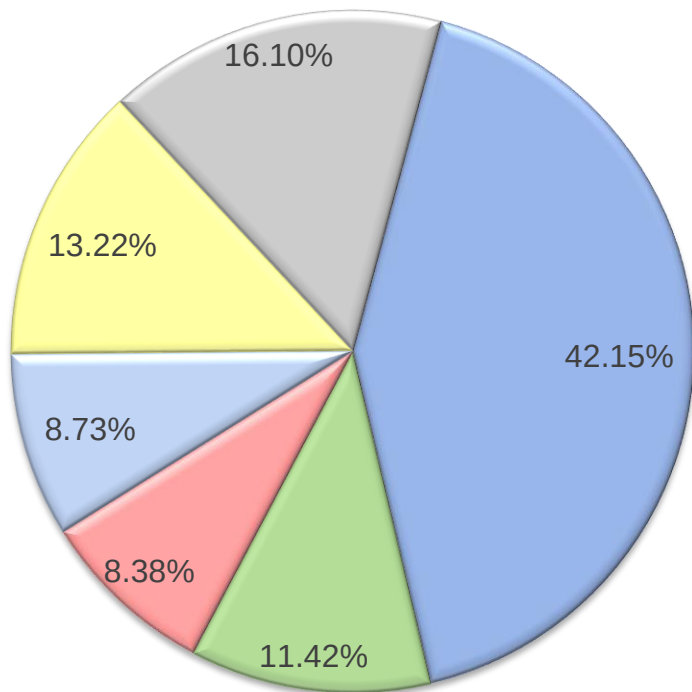


Battery Cover
電池上殼體

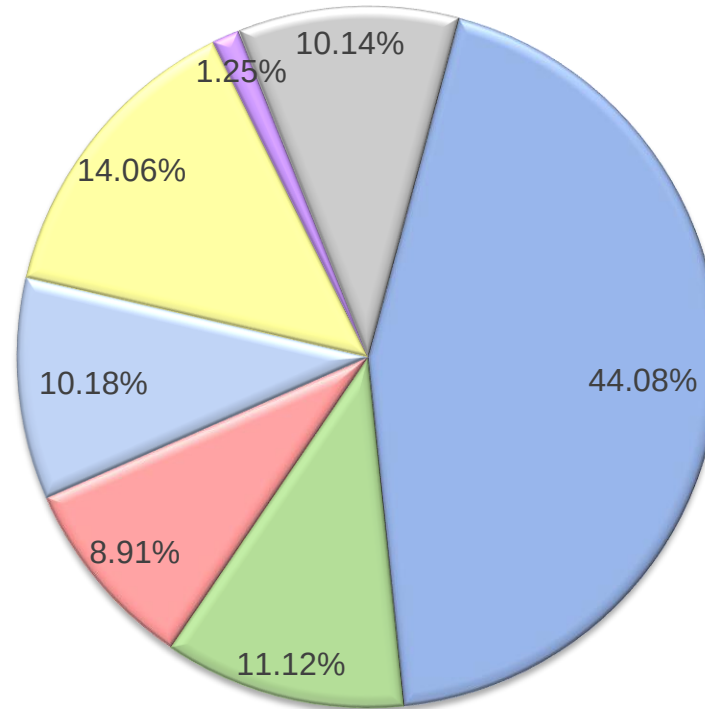


產品別銷售佔比 Sales Ratio of Product Items

2020



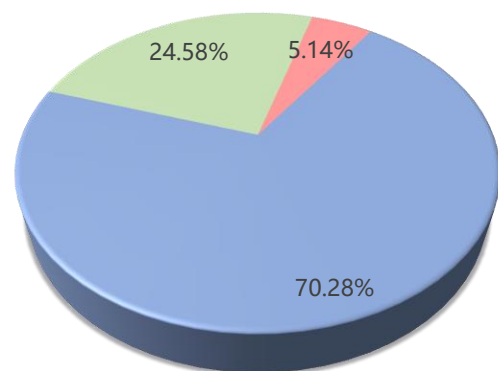
2021.Q1-Q2



材料別銷售佔比 Sales Ratio of Material Category

*NTD in Thousand

	2019			2020			2021.Q1-Q2		
	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率
Metal 金屬件	13,555,918	60.95%	8.65%	14,252,498	65.85%	13.30%	6,932,685	70.28%	11.45%
Non-Metallic 非金屬件	5,432,247	24.43%	25.88%	5,165,490	23.87%	19.60%	2,424,733	24.58%	17.22%
Tooling & Others 模具及其他	3,251,708	14.62%	35.84%	2,226,164	10.28%	24.64%	506,548	5.14%	27.96%
Total 合計	22,239,873	100.00%	16.84%	21,644,152	100.00%	15.97%	9,863,966	100.00%	13.72%



- 金屬件 車身沖壓件、儀錶板骨架及車身安全件等
- 非金屬件 底護板、前端框架類、輪罩、備胎倉、電瓶托盤及門板等
- 模具及其他 模具設計、製造及相關技術諮詢服務等

營運概況

Management Overview

- 客戶及銷售 Customers and Sales Overview
- 財務摘要 Financial Overview

Changchun Engley automobile industry Co.,Ltd

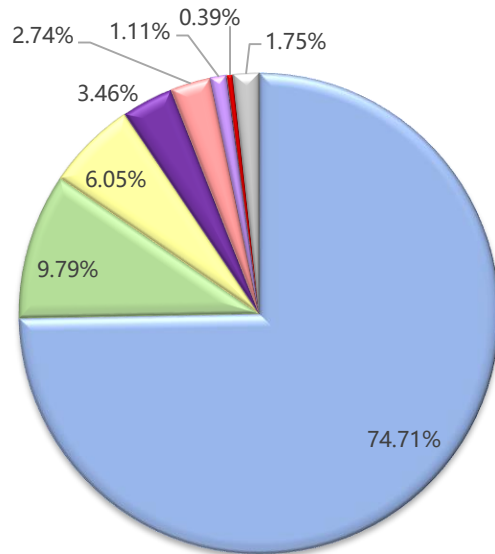
主要客戶 Our Customers



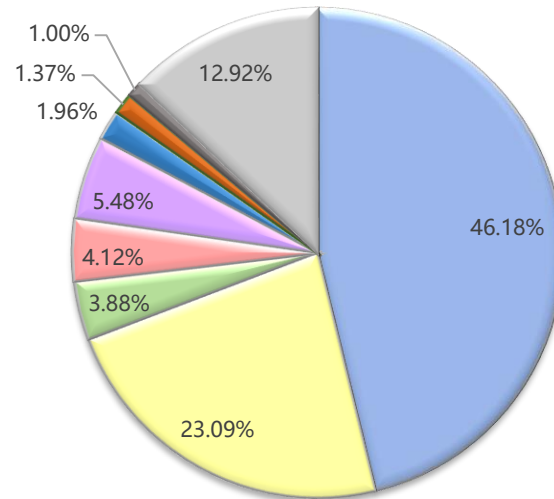
我們以成熟的製造經驗和卓越的產品開發能力，為各大整車製造企業
提供汽車結構件的設計、開發、製造和售後服務。

客戶別銷售佔比 Sales Ratio of Customers

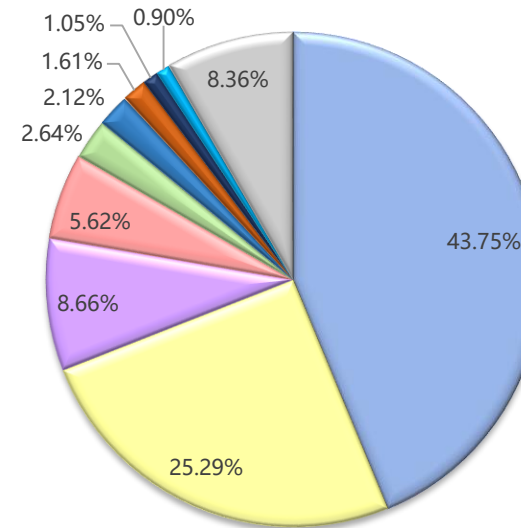
2015



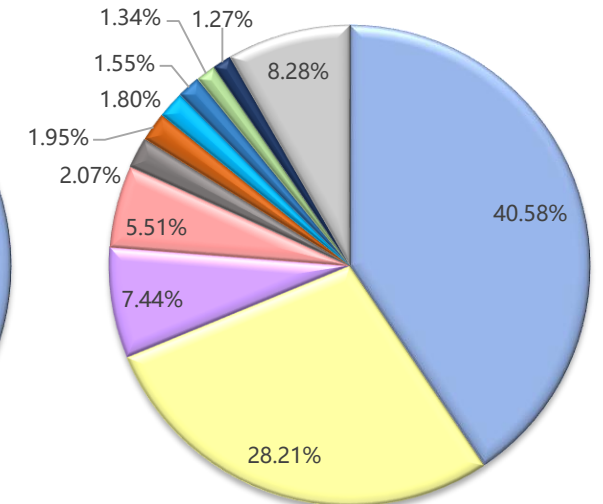
2019



2020

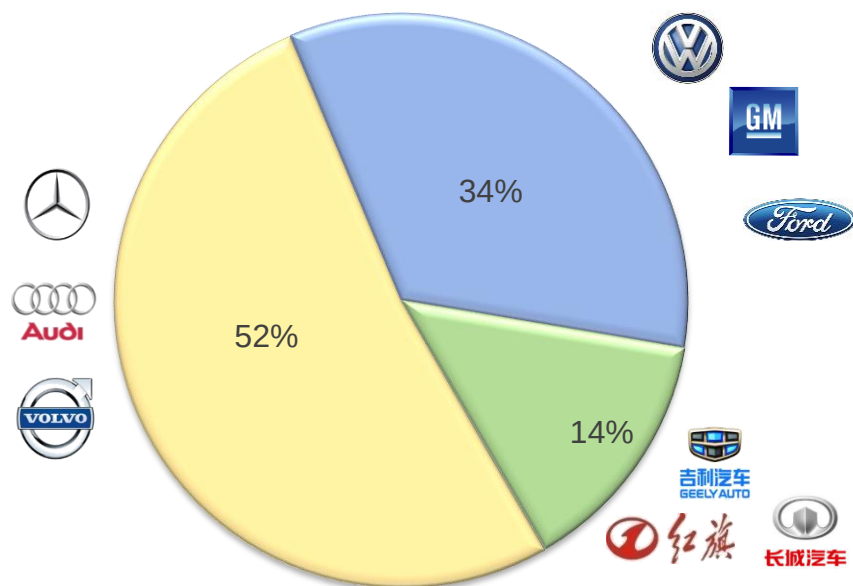


2021.Q1-Q2



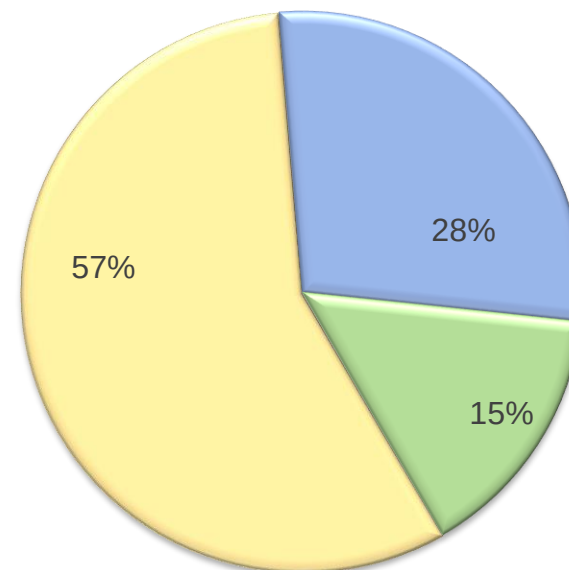
- | | | | | |
|--------|----------|--------|--------|--------|
| ■ 一汽大眾 | ■ 一汽 | ■ 華晨寶馬 | ■ 長城汽車 | ■ 廣汽 |
| ■ 上汽大眾 | ■ 沃尔沃&領克 | ■ 長安福特 | ■ 華晨汽車 | ■ 上海汽車 |
| ■ 北京奔馳 | ■ 吉利汽車 | ■ 長安汽車 | ■ 上汽通用 | ■ 其他 |

2020



■ High-end brand ■ Joint-venture brand ■ Self-owned brand

2021.Q1-Q2

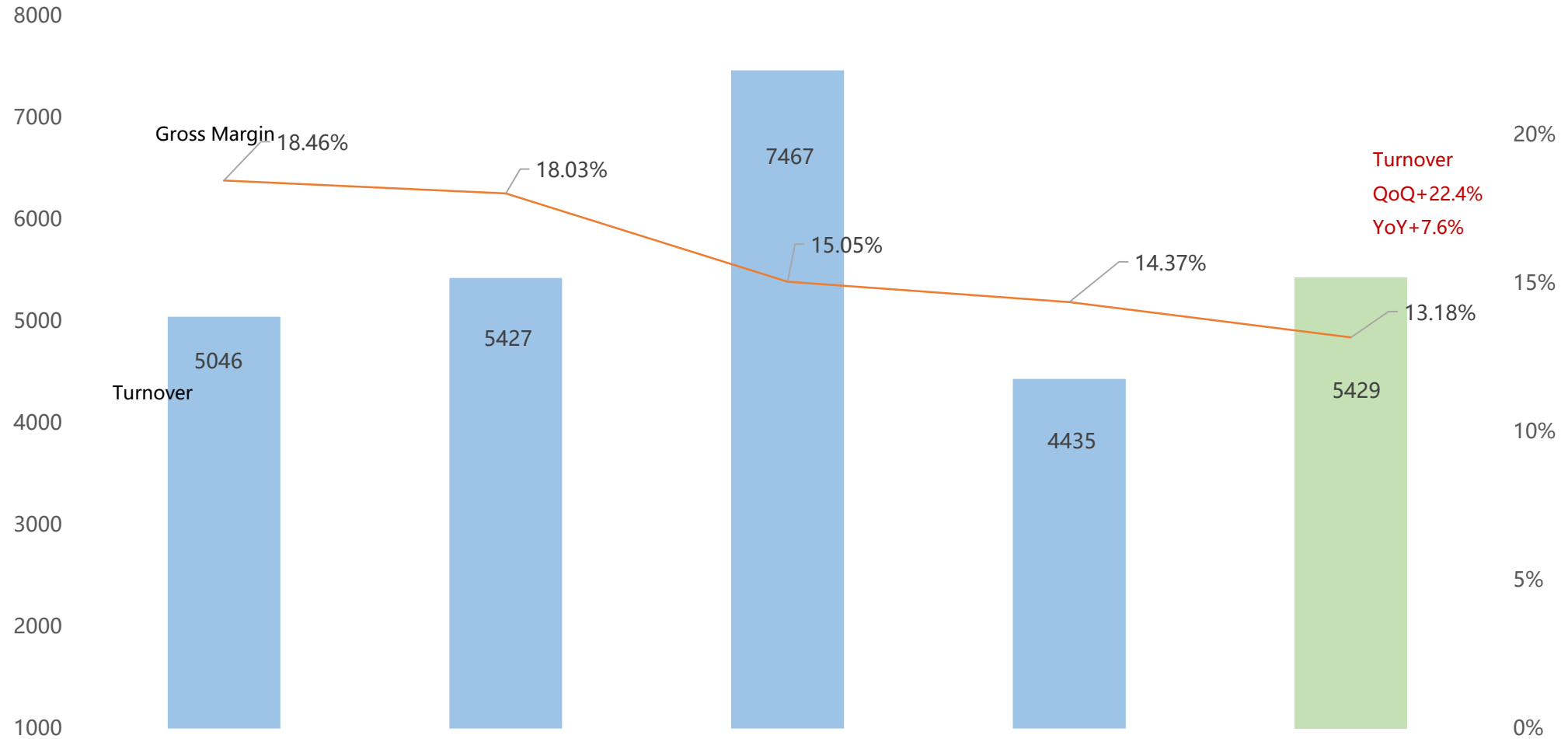


■ High-end brand ■ Joint-venture brand ■ Self-owned brand

	2018	2019	2020	2020Q1-Q2	2021Q1-Q2
Turnover (NTD in million) 營業額 (新台幣百萬元)	21,855	22,240	21,644	8,751	9,864
Net Profit (NTD in million) 淨利潤 (新台幣百萬元)	1,123	644	481	54	211
Gross Margin 毛利率	19.41%	16.84%	15.97%	15.48%	13.72%
Receivables Turnover Days 應收帳款周轉天數	83	85	93	101	96
Inventories Turnover Days 存貨周轉天數	103	106	94	119	99
EPS (NTD) 每股盈餘 (新台幣元)	9.89	5.46	4.07	0.46	1.79

營收及毛利率 Turnover and Gross Margin

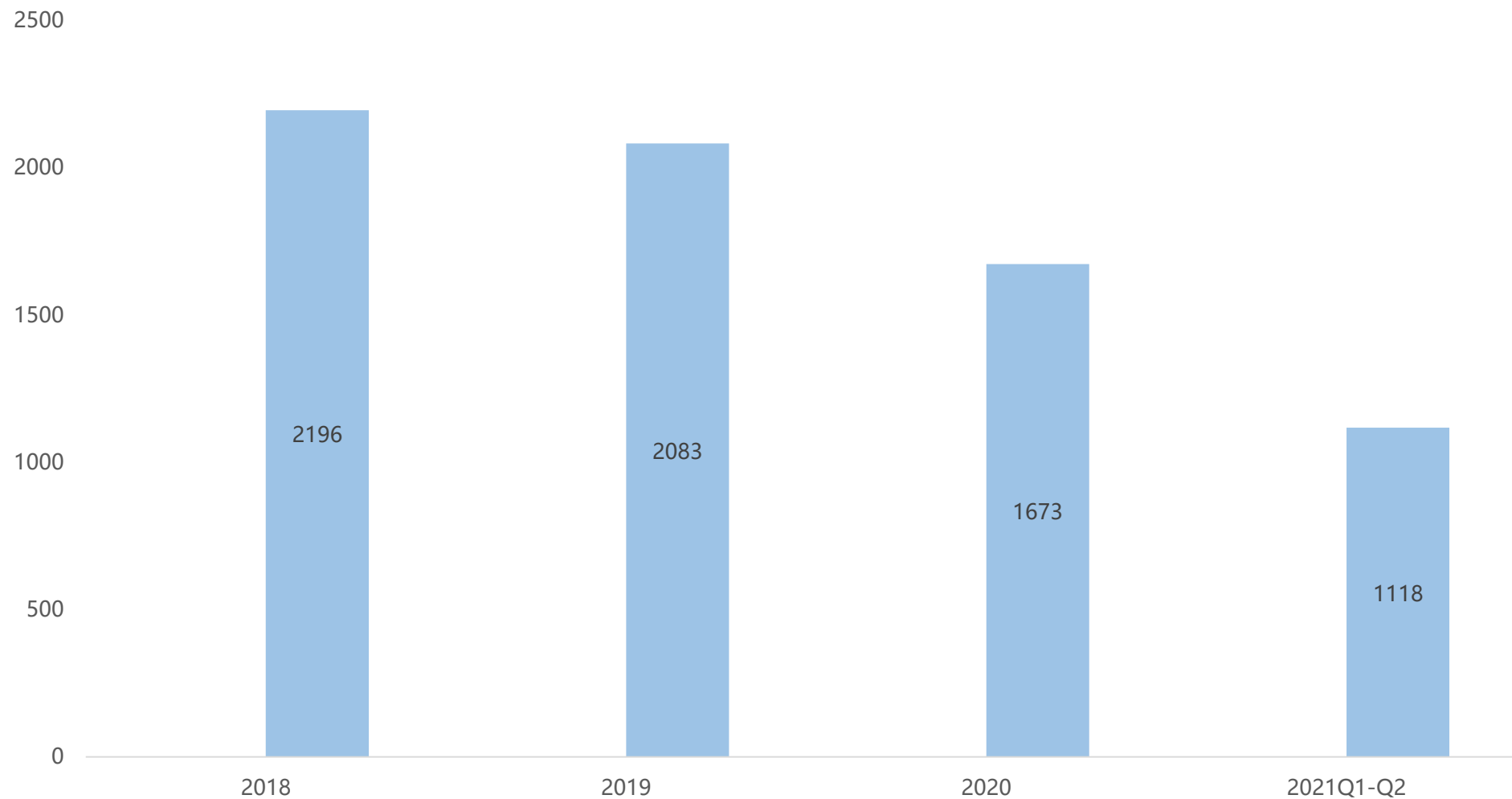
(NTD in million)



費用摘要 Cost (/Turnover)

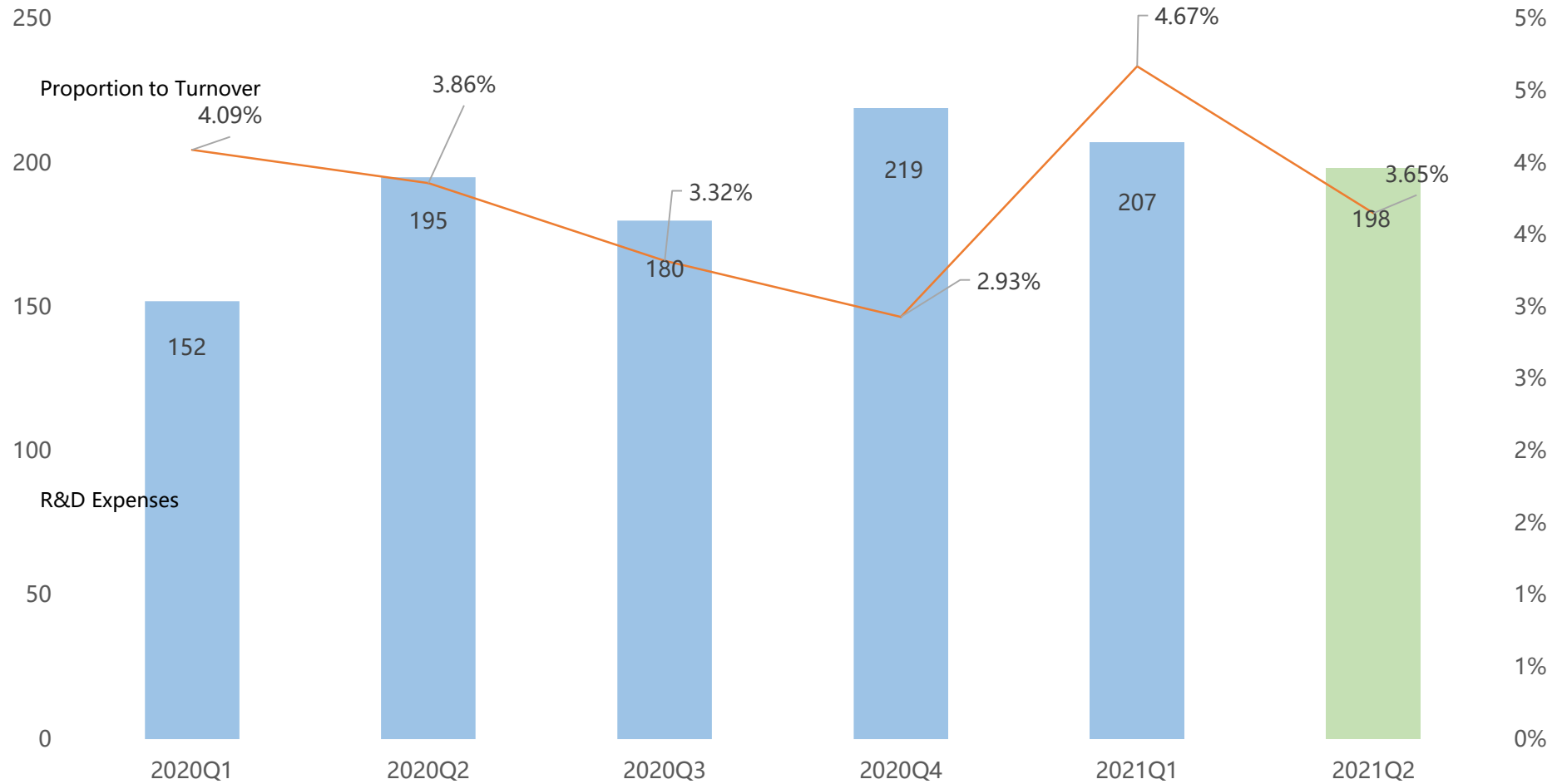
	2018	2019	2020	2020Q1-Q2	2021Q1-Q2
Selling Expenses Proportion 銷售費用佔比	2.37%	2.57%	2.18%	2.59%	2.44%
Administrative Expenses Proportion 管理費用佔比	4.61%	4.65%	4.22%	4.53%	4.73%
R&D Expenses Proportion 研發費用佔比	3.50%	3.06%	3.44%	3.96%	4.11%
Operation Expenses Proportion 營業費用佔比	10.48%	10.39%	10.11%	11.52%	11.12%
Depreciation Expenses Proportion 折舊費用佔比	4.06%	5.61%	5.21%	7.21%	7.00%
Financial Expenses Proportion 財務費用佔比	1.19%	1.47%	1.25%	1.80%	1.06%

(NTD in million)



研發費用 R&D Cost

(NTD in million)



(NTD in million)

	Q1	Q2	Q3	Q4	Exchange Losses 匯兌總(損)益
2018	28,317	(48,948)	(70,926)	8,060	(83,497)
2019	54,820	(71,299)	(4,787)	7,696	(13,570)
2020	8,810	(12,626)	(37,412)	(22,443)	(63,671)
2021	109,453	26,476	--	--	135,929

未來展望

Future Prospect

- 發展重點 Development Focus
- 新能源車佈局 Distribution for Electric Vehicle

Lighter



**SymaLite & New
compound material**

Stronger



**Aluminum Alloy
structure parts**

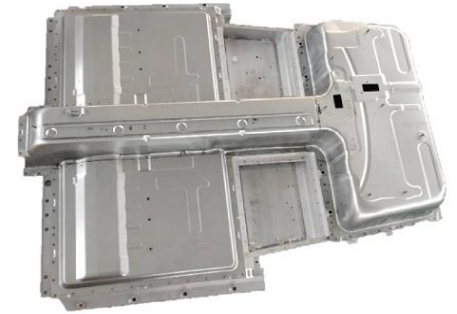
Cleaner



**Hot forming high
strength safety parts**



**New compound
material battery cover**



**Aluminum Alloy
battery cover**

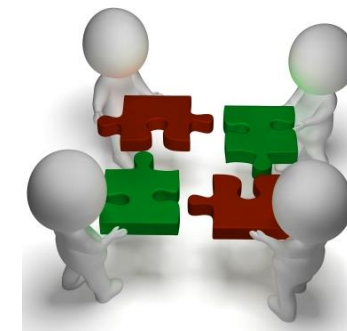




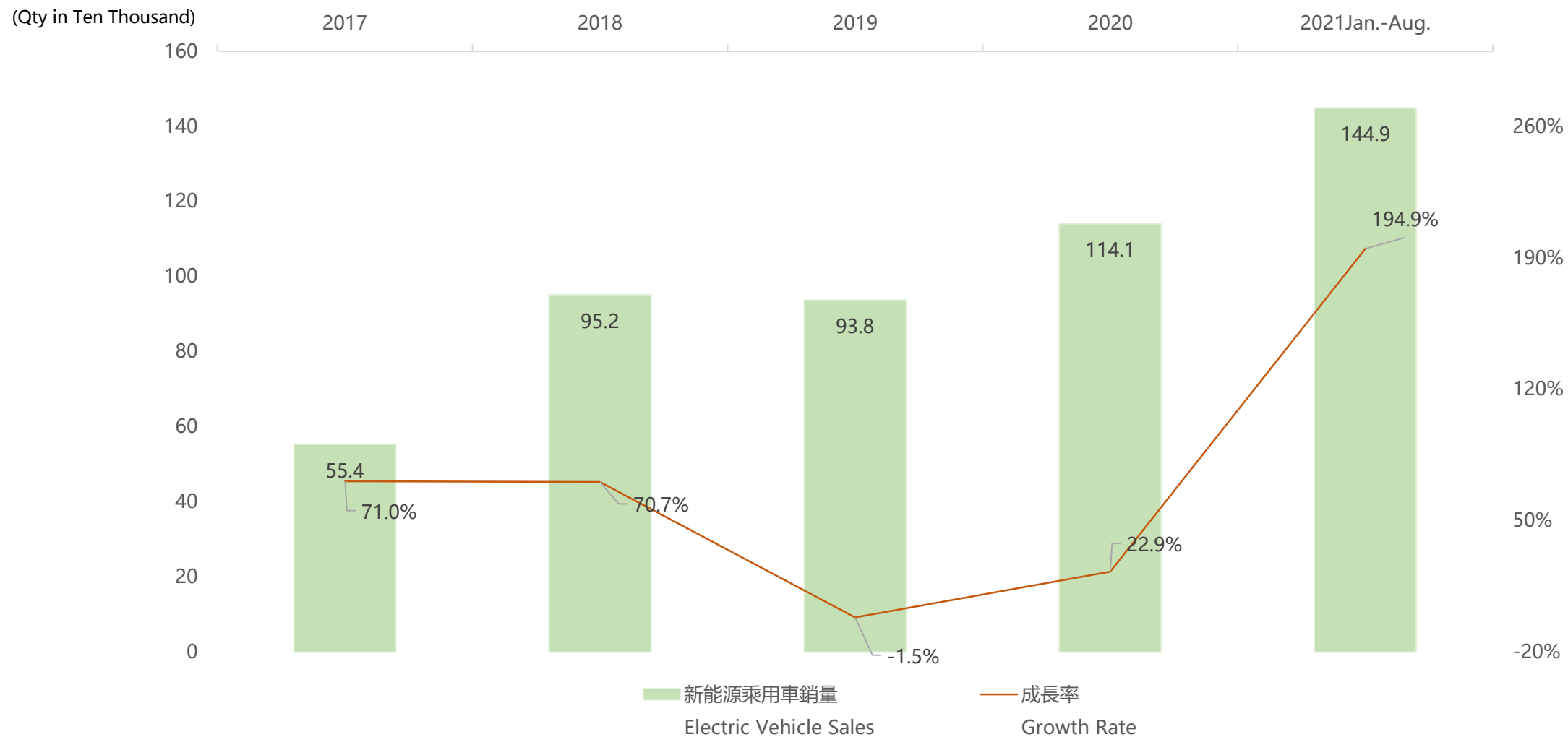
**B/S Reinforcement
Plate Welding Assembly**



**Dashboard Welding
Assembly**

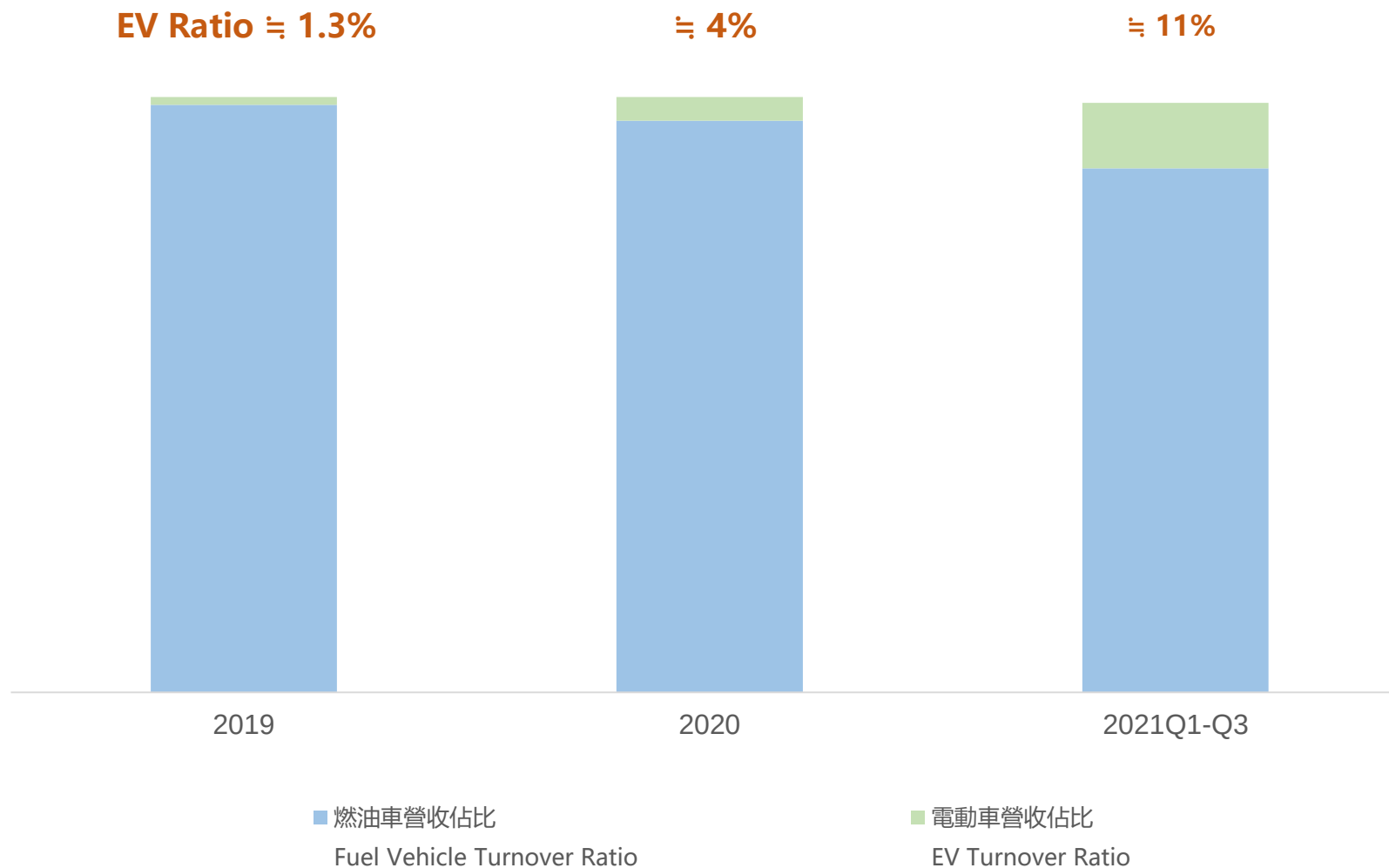


中國新能源車趨勢 EV Trend in China



(資料來源:中國乘聯會)
(Data from CPCA)

公司新能源車營收占比 Electric Vehicle Turnover Ratio



VISION

Changchun Engley Automobile Industry Co.,Ltd.

輕量化 解決方案的領導者
A leader for all lightweight solutions

MISSION

Changchun Engley Automobile Industry Co.,Ltd.

好公司 好生活！

Better Company~
Better Life!

eT 文化

Changchun Engley Automobile Industry Co.,Ltd.

eTalk 溝通

好公司，好生活
Better Company,
Better Life

eTeam 團隊

客戶/股東/員工/
合作夥伴
Customer /
Shareholder /
Employee / Partner

eTrust 互信

誠信待人，以和為貴
Integrity & Respect

eThank 感恩

同甘苦
Have a Fun



謝謝 / THANKS