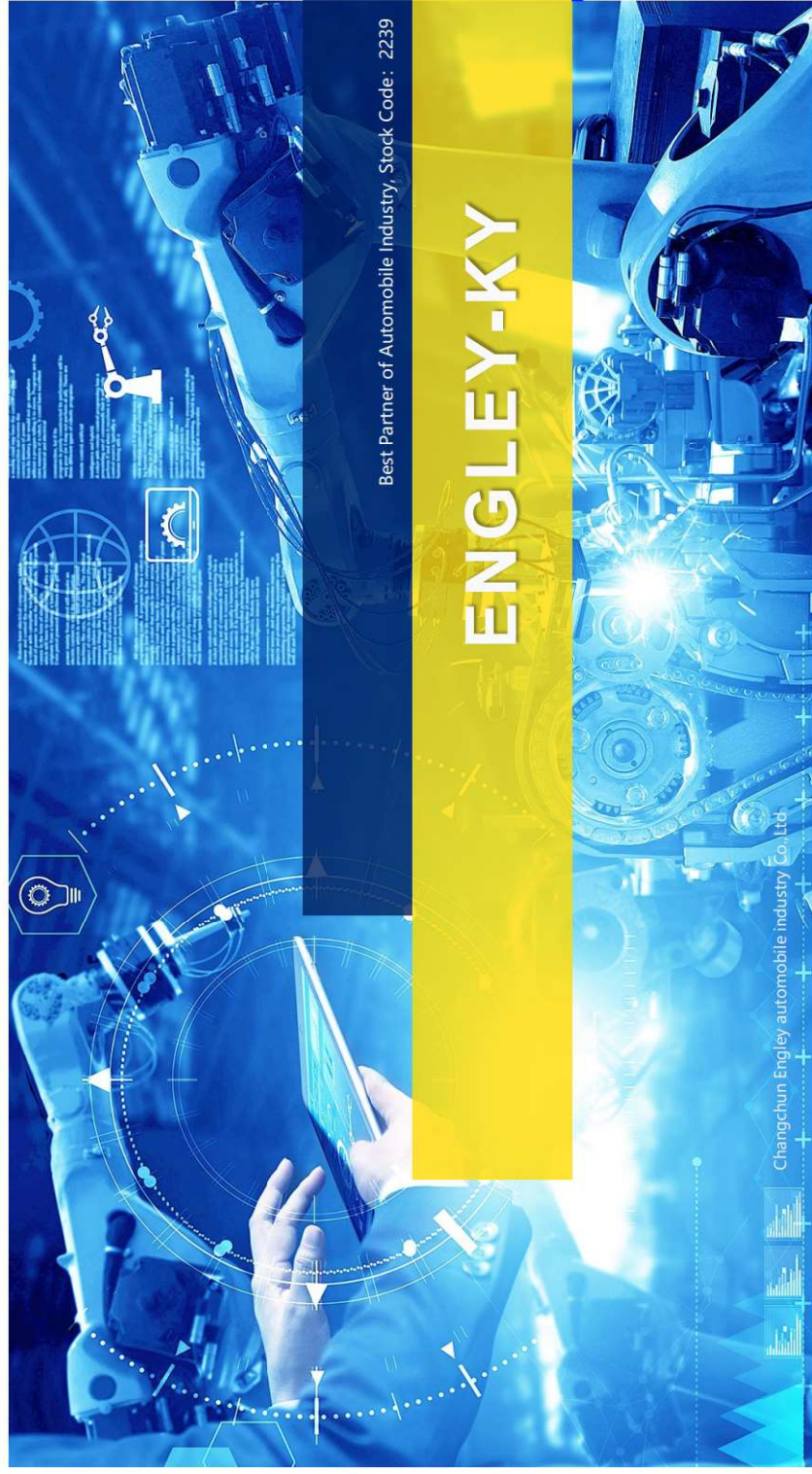






公司簡介

Company Profile

- 公司基本資料 Company Profile
- 公司沿革 Company History
- 產品應用 Product Application

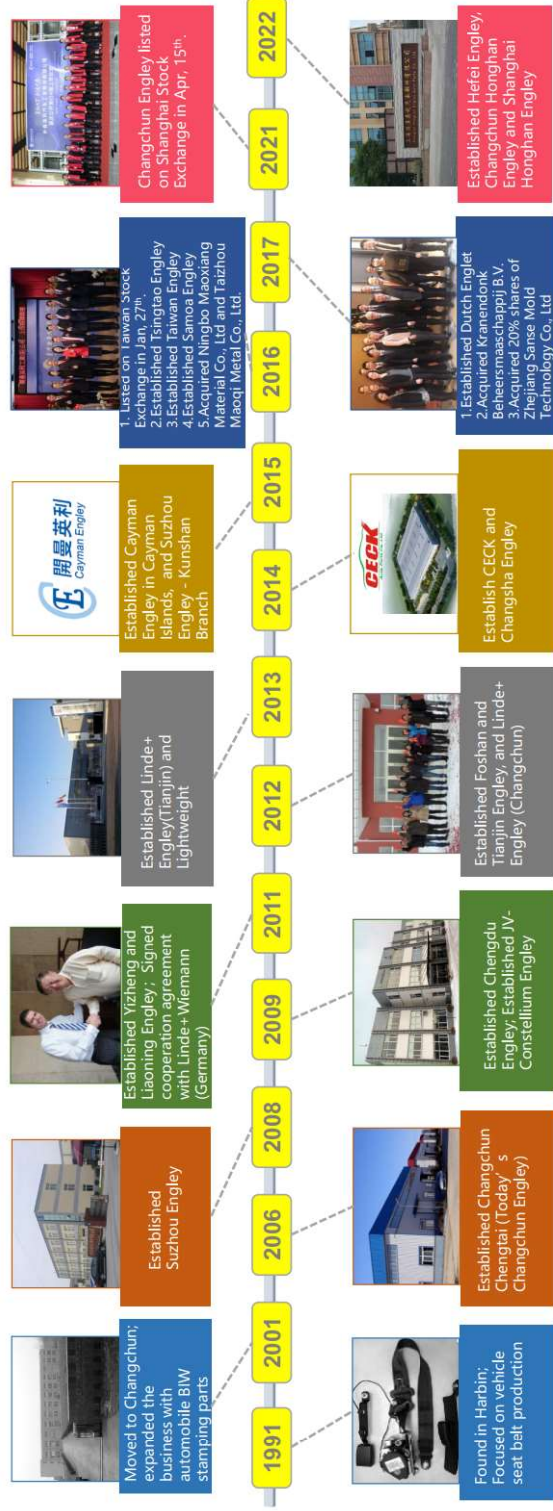
2023/5/3

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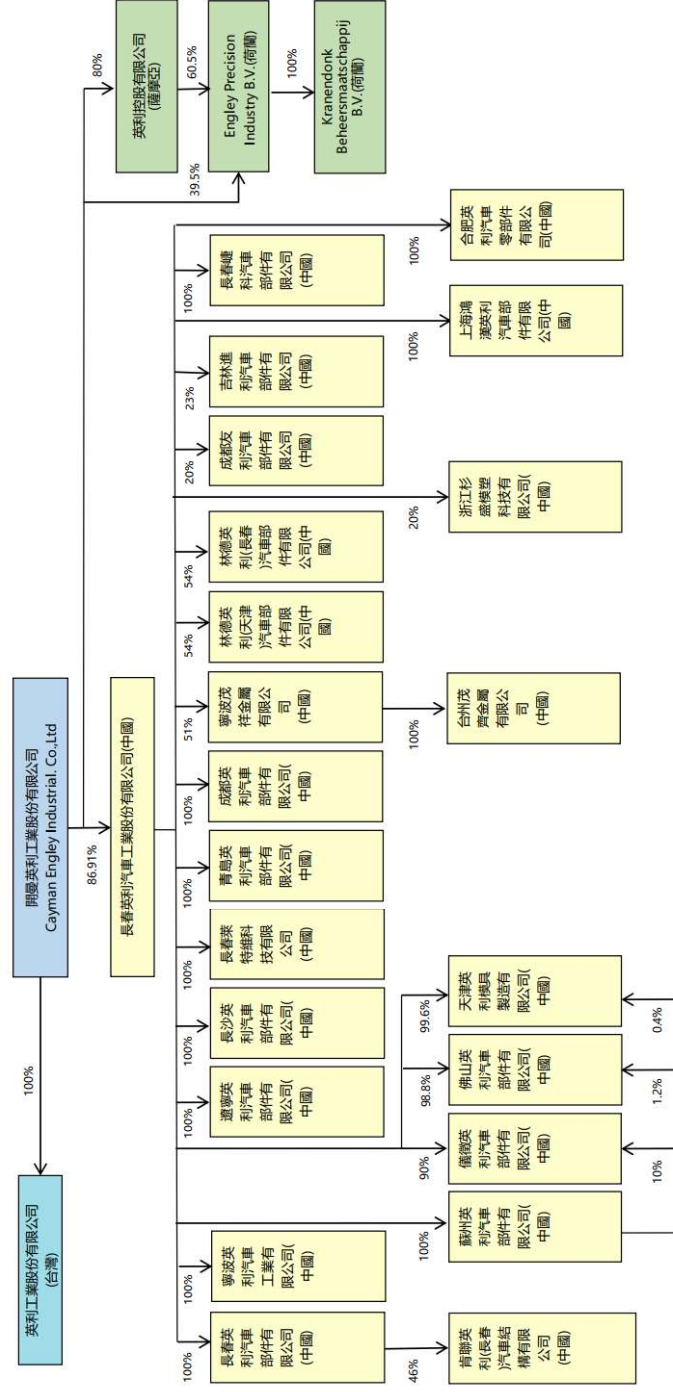


公司基本資料 Company Profile

公司名稱 Company	開曼英利工業股份有限公司 Cayman Engley Industrial Co., Ltd.
董事長 Chairman	林上煒 Shang-Wei Lin
創立時間 Set-up Time	2015年01月16日 16th, Jan, 2015
公司總部 Headquarter	吉林省長春市高新區順達路888號 NO.888, Shunda Rd, High-tech Area, Changchun, Jilin Province, P. R. China
員工總人數 Staff number	4507人 (截止至2023年第一季) 4507 Till 2022Q3)
行業別 Industry	汽車工業 Automobile industry
主營業務 Business	金屬汽車零組件、非金屬汽車零組件、模具及其他 Development and manufacturing of metallic and non-metallic automobile part, mold manufacturing and other services

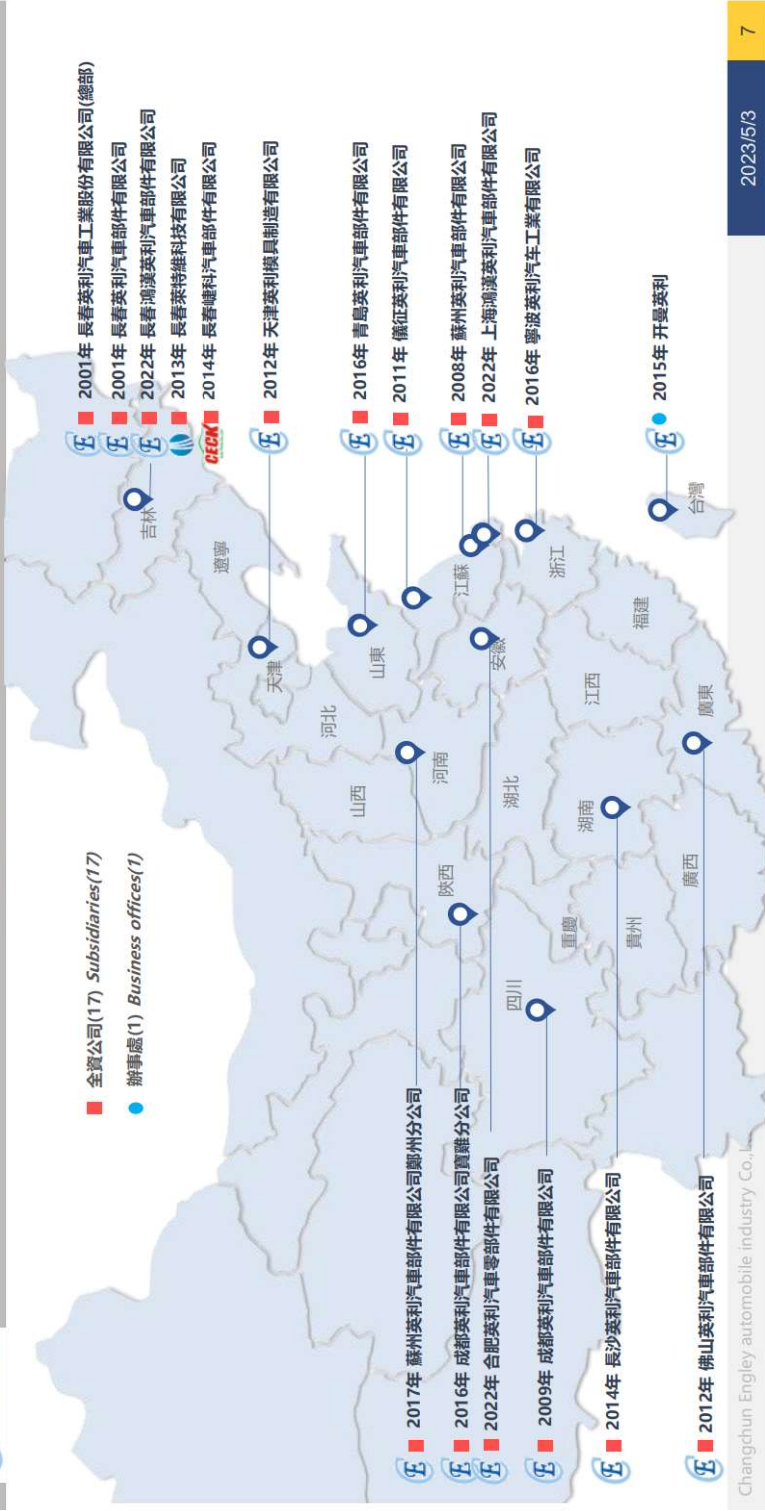


股權架構 Shareholding Structure



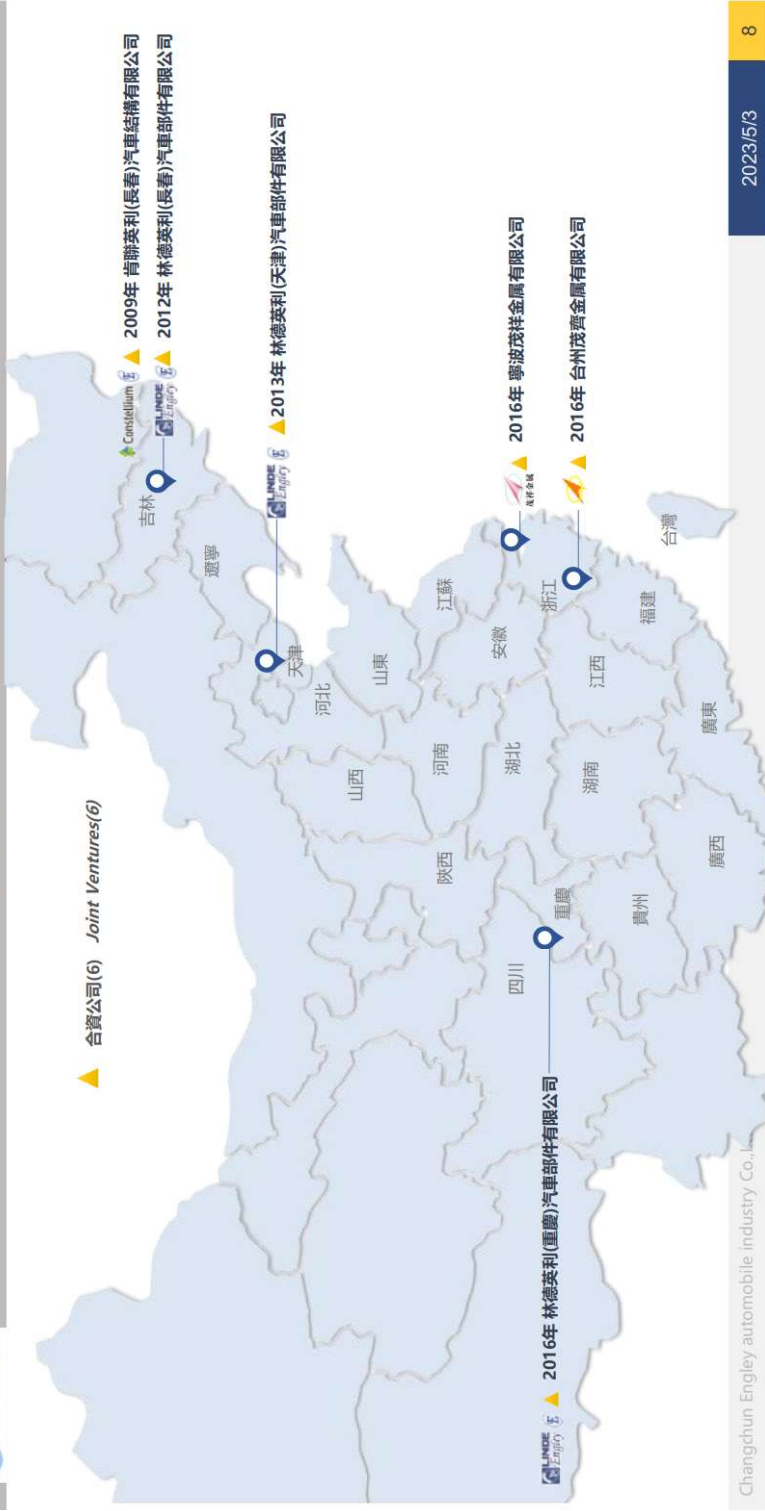
公司分布 Company Layout

- 全資公司(17) Subsidiaries(17)
- 辦事處(1) Business offices(1)



公司分布 Company Layout

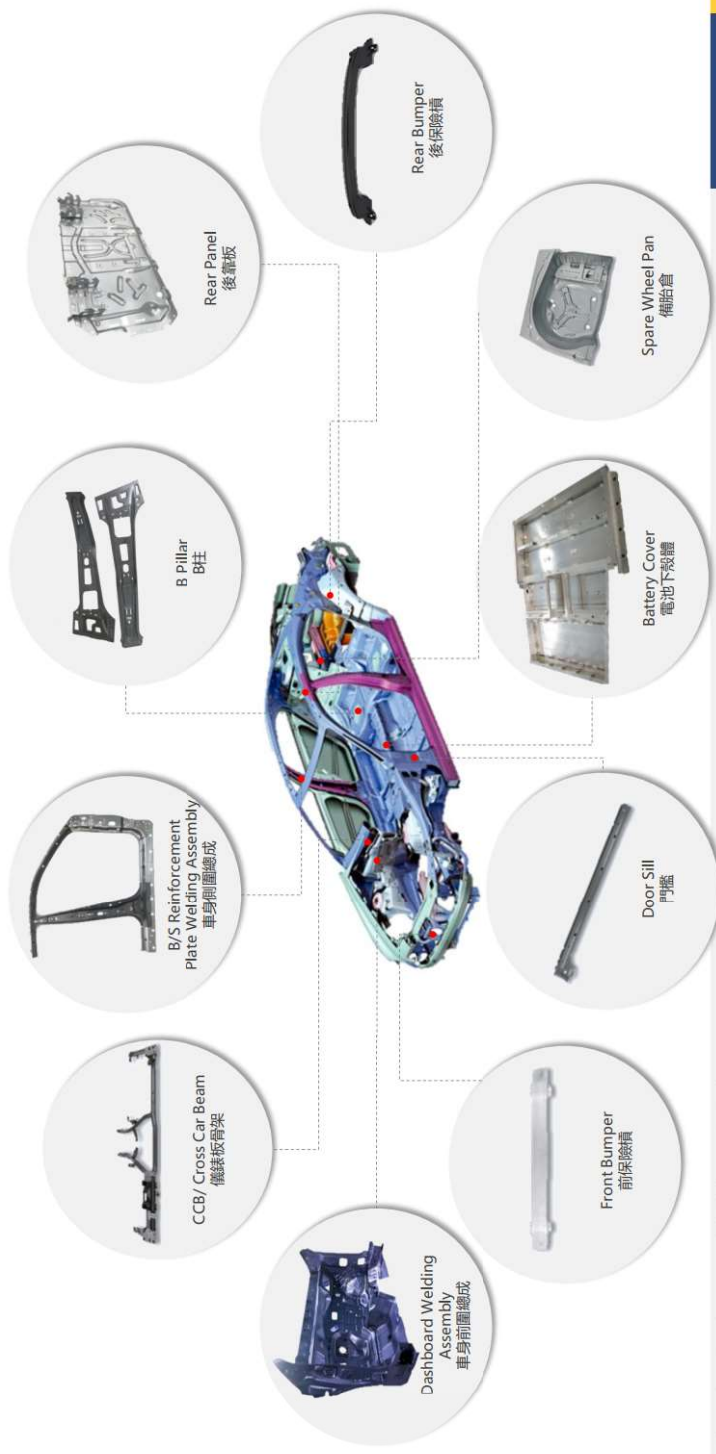
- ▲ 合資公司(6) Joint Ventures(6)



英利研發中心實驗室於2018年1月建成，5月份正式投入使用，佔地面積約1,547平方米，於2019年通過中國CNAS認證級別實驗室

Our lab of R&D center was set up in January and put into use in May, 2018, covering an area of 1,547 m².

Lab pass China National Accreditation Service for Conformity Assessment in 2019



Battery Cover is locate on the bottom of the new energy car battery, to protect battery avoid damage when collision happened. The traditional battery cover using steel and aluminum, currently, Battery cover material consist by Fiberglass compound, SMC, Carbon fiber compound material, having much choice of the lightweight material.

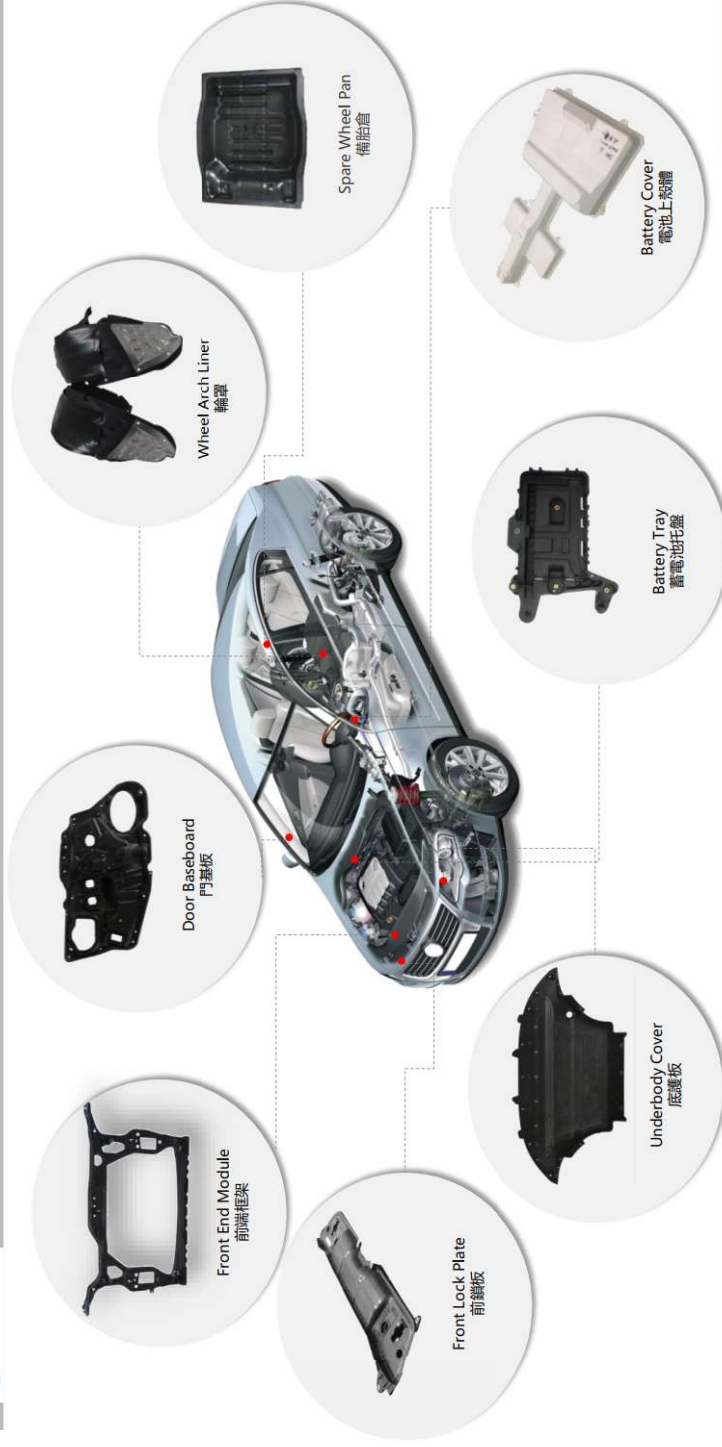


Engley Strengths Point

1. Capable of new product design and **CAE virtual design**
2. Steel and Aluminum **lightweight** production process technology
3. **AL Alloy and new compound type material** lightweight production technology
4. **Comprehensive production process** including Injection molding, compound type material stamping, metallic stamping

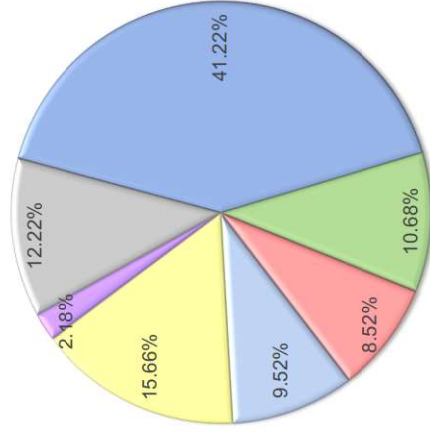
Sales Development

1. Items in shipping including the battery cover of **FAW-VW BEV, Volvo BEV**

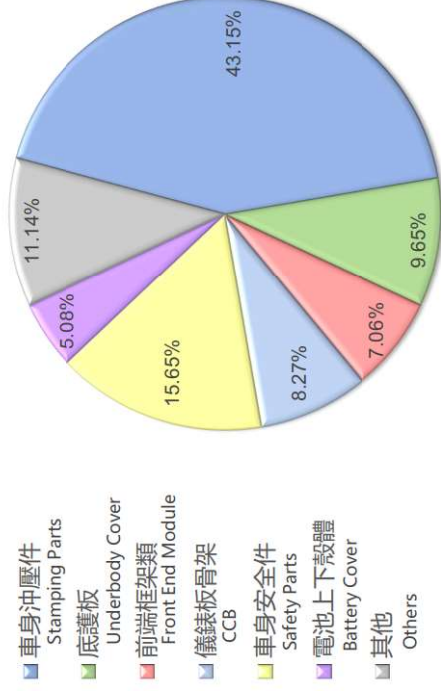


產品別銷售佔比 Sales Ratio of Product Items

2021



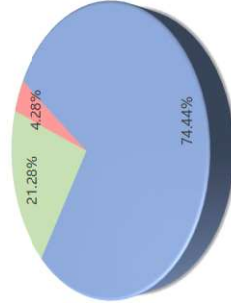
2022



材料別銷售佔比 Sales Ratio of Material Category

*NTD in Thousand

	2020			2021			2022		
	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率	Turnover 營業額	Proportion 營業比重	Gross Margin 毛利率
Metal 金屬件	14,252,498	65.85%	13.30%	14,141,619	69.74%	11.98%	16,658,408	74.44%	8.52%
Non-Metallic 非金屬件	5,165,490	23.87%	19.60%	4,835,298	23.85%	16.96%	4,847,167	21.28%	16.33%
Tooling & Others 模具及其他	2,226,164	10.28%	24.64%	1,300,296	6.41%	37.84%	974,858	4.28%	16.94%
Total 合計	21,644,152	100.00%	15.97%	20,227,213	100.00%	14.79%	22,780,433	100.00%	10.54%



- 金屬件 車身沖壓件、儀錶板骨架及車身安全件等
- 非金屬件 底護板、前端框架類、輪罩、備胎盒、電瓶托盤及門板等
- 模具及其他 模具設計、製造及相關技術諮詢服務等

Changchun Engley automobile industry Co.,Ltd

營運概況

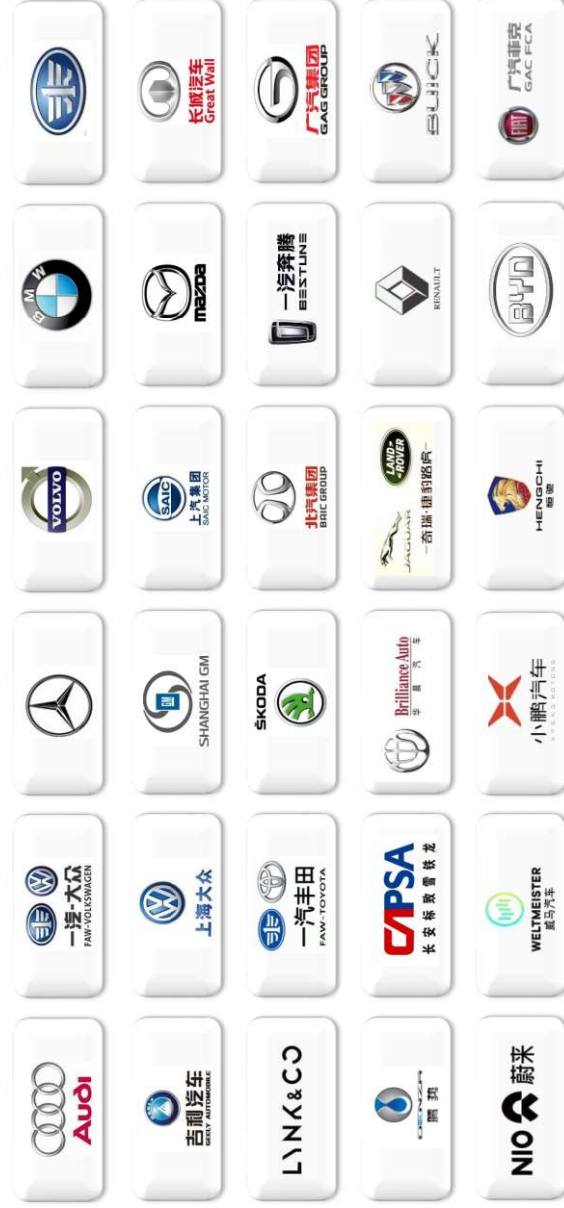
Management Overview

- 客戶及銷售 Customers and Sales Overview
- 新能源車佈局 Distribution for Electric Vehicle
- 財務摘要 Financial Overview

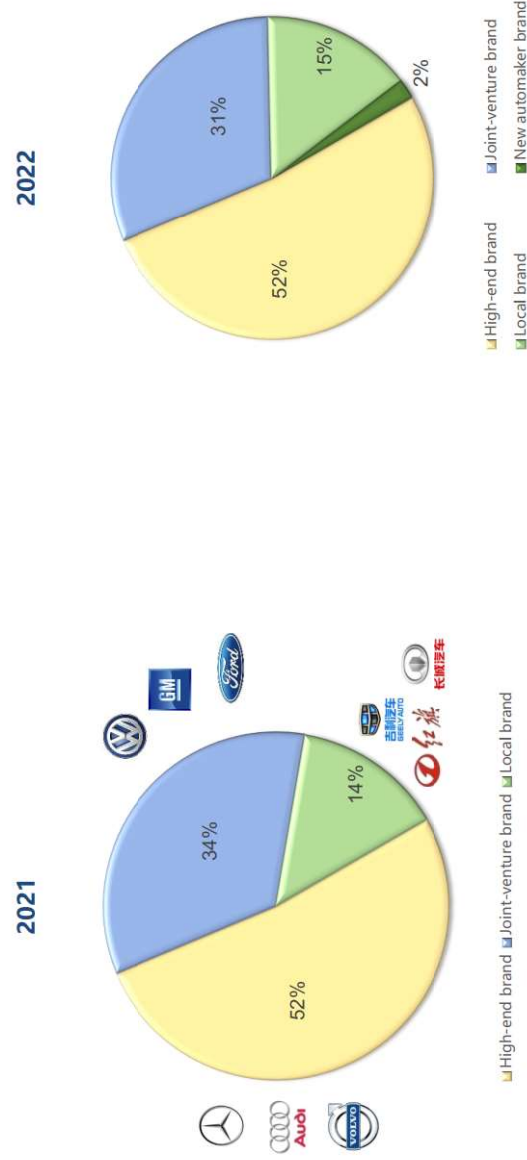
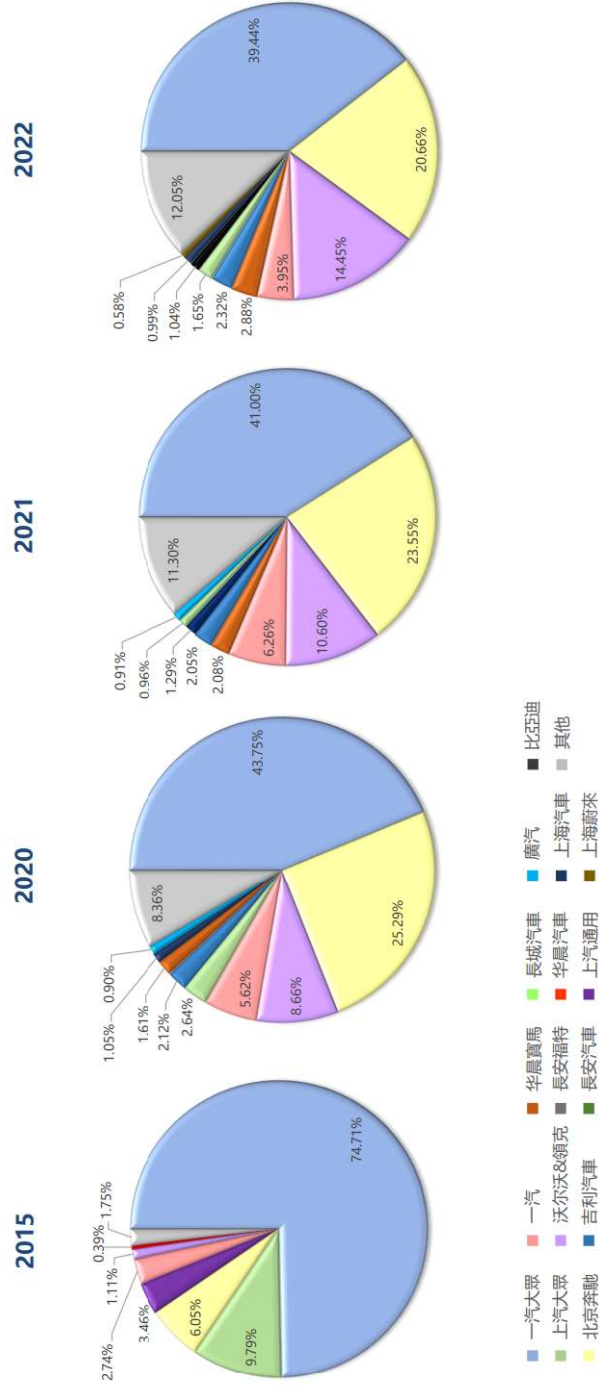
2023/5/3

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主要客戶 Our Customers



我們以成熟的製造經驗和卓越的產品開發能力，為各大整車製造企業提供汽車結構件的設計、開發、製造和售後服務。





Changchun Engley automobile industry Co.,Ltd

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公司新能源車營收占比 Electric Vehicle Turnover Ratio

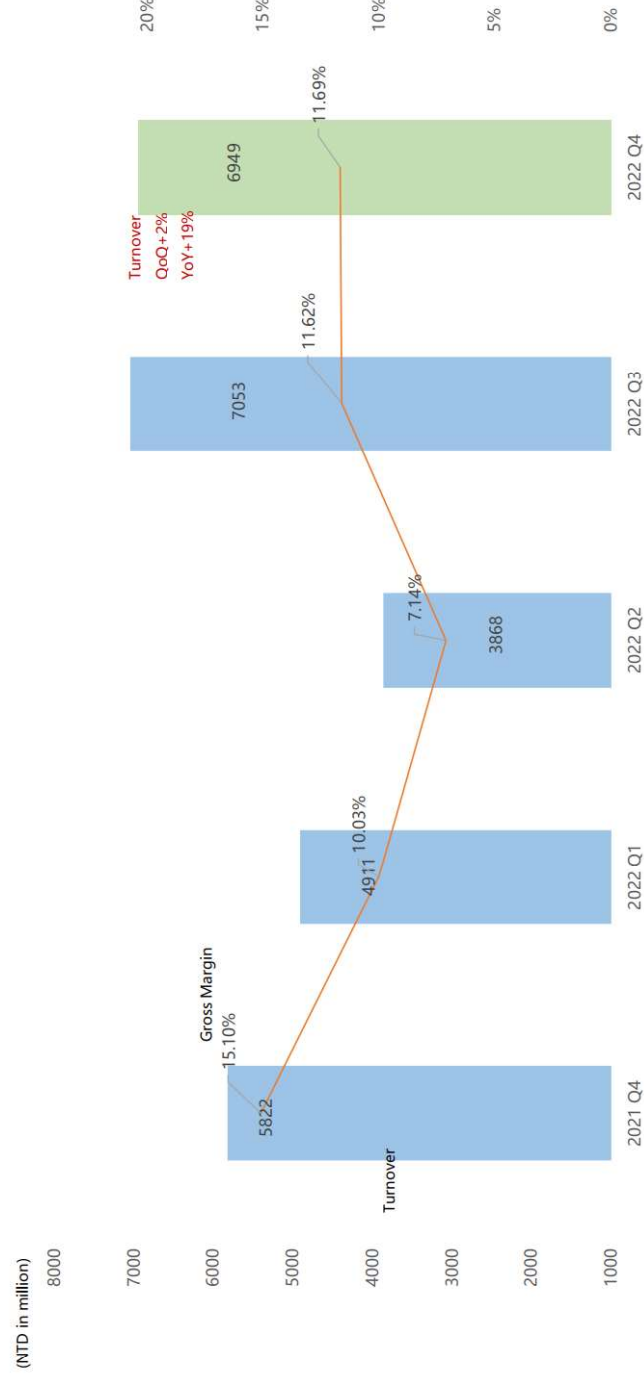


Changchun Engley automobile industry Co.,Ltd

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	2019	2020	2021	2022
Turnover (NTD in million) 營業額 (新台幣百萬元)	22,240	21,644	20,277	22,780
Net Profit (NTD in million) 淨利潤 (新台幣百萬元)	644	481	665	138
Gross Margin 毛利率	16.84%	15.97%	14.79%	10.54%
Receivables Turnover Days 應收帳款周轉天數	85	93	104	96
Inventories Turnover Days 存貨周轉天數	106	94	104	107
EPS (NTD) 每股盈餘 (新台幣元)	5.46	4.07	5.64	1.17



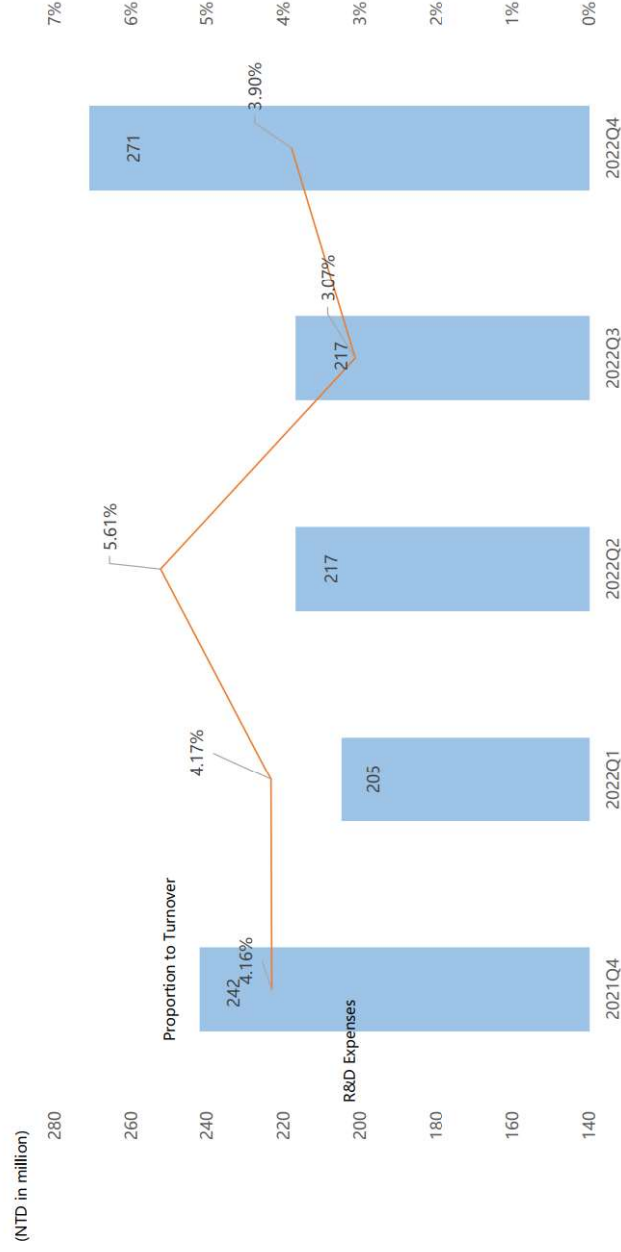
費用摘要 Cost (/Turnover)

	2019	2020	2021	2022
Selling Expenses Proportion 銷售費用佔比	2.57%	2.18%	2.22%	1.98%
Administrative Expenses Proportion 管理費用佔比	4.65%	4.22%	5.02%	4.31%
R&D Expenses Proportion 研發費用佔比	3.06%	3.44%	4.28%	3.99%
Operation Expenses Proportion 營業費用佔比	10.39%	10.11%	11.46%	10.47%
Depreciation Expenses Proportion 折舊費用佔比	5.61%	5.21%	6.71%	6.70%
Financial Expenses Proportion 財務費用佔比	1.47%	1.25%	0.93%	0.73%

資本支出 Capex



研發費用 R&D Cost



Changchun Engley automobile industry Co.,Ltd

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匯率影響 Exchange Rate Impact

(NTD in Thousand)

	Q1	Q2	Q3	Q4	Exchange Losses 匯兌總(損)益
2019	54,820	(71,299)	(4,787)	7,696	(13,570)
2020	8,810	(12,626)	(37,412)	(22,443)	(63,671)
2021	109,453	26,476	69,314	110,209	315,452
2022	(27,138)	56,764	(20,961)	(156,633)	(147,968)

Changchun Engley automobile industry Co.,Ltd

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未來展望

Future Prospect

●發展重點 Development Focus

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發展重點 Development Focus





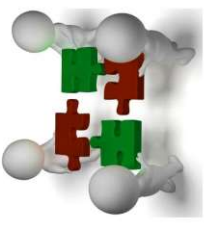
B/S Reinforcement
Plate Welding Assembly



Subframe Welding
Assembly



Dashboard Welding
Assembly



好公司 好生活！

Better Company~
Better Life!

MISSION

Changchun Engley Automobile Industry Co., Ltd.

eT文化

Changchun Engley Automobile Industry Co., Ltd.

eTalk 溝通

好公司，好生活
Better Company,
Better Life

eTeam 團隊

客戶/股東/員工/
合作夥伴
Customer /
Shareholder /
Employee / Partner

eTrust 互信

誠信待人，以和為貴
Integrity & Respect

eThank 感恩

同甘苦
Have a Fun



謝謝 / THANKS